

Abroad at AU Courses Fall 2008

Abroad at AU Course Code	AU Course Code	Title	Department	Level	No of Credits	Course Description
ABAU-012-901U: ELS Intensive English (0 cr. P)		Intensive Academic English Courses	ELS Language School		12	
ACCT-095-001, ACCT-095-002, ACCT-095-003	ACCT-241	Principles of Managerial Acct	Accounting	Undergraduate	3	An introduction to the principles and concepts underlying managerial accounting. Includes an introduction to management accounting information and cost accounting. Usually offered every term. Prerequisite: ACCT-240.
ACCT-095-004, ACCT-095-005, ACCT-095-006	ACCT-240	Principles of Financial Acct	Accounting	Undergraduate	3	An introduction to the principles and concepts underlying financial statements. Includes an introduction to the accounting profession, control, concepts, business entities, and all elements of basic financial statements. Usually offered every term.
ACCT-095-007	ACCT-340	Intermediate Accounting	Accounting	Undergraduate	3	The first of a two-course sequence on financial accounting and reporting. Provides a comprehensive overview of financial statements; considers issues involved in recognizing and measuring assets, equities, and income; introduces the rationale for accounting standards and techniques for researching existing standards; and applies these tools and techniques to accounting and reporting for revenues, receivables, inventories, and cost of sales. Prerequisite: ACCT-240 and ACCT-241 with grades of C or better, and upper-division standing.
ACCT-095-008	ACCT-345	Cost Accounting & Strategic Cost Management	Accounting	Undergraduate	3	Provides an understanding of cost management concepts and the use of cost management to achieve organizational goals. How management control systems for performance measurement, compensation, and allocation of decision rights interrelate, and how these systems contribute to the organizational architecture of the firm. Prerequisite: ACCT-240 and ACCT-241 with grades of C or better and upper-division standing.
AMST-095-001	AMST 341	Latino Community in DC Area	American Studies	Undergraduate	3	
AMST-095-002	AMST-140	Wash DC: Life in a Monument	American Studies	Undergraduate	3	Explores the unique nature of Washington as an international city, national capital, black-American cultural center, and home for its varied residents. Discussions include tensions between federal presence and local democracy, tourism, political and cultural activities, migration and immigration, geography and the cityscape and neighborhood life. Usually offered every spring and summer.
AMST-095-003	AMST-206	American Dreams/ American Lives	American Studies	Undergraduate	3	An interdisciplinary study of key themes in American self-definition including equality, opportunity, and the changing landscape, as articulated by theorists and as challenged by an increasingly diverse urban and technological nation. Explores changing American ideals and experiences, with emphasis on ordinary citizens as well as institutions. Usually offered every fall.

ANTH-095-001, ANTH-095-002	ANTH-110	Culture: Human Mirror	Anthropology	Undergraduate	3	People around the world create and use systems of symbols to express their identities as members of social groups. This course draws on diverse life-cycle experiences in tribal, state-level, and post-colonial societies to explore ways that both tradition and contact with other cultures contribute to the cultural pluralism of the contemporary world. Usually offered every term.
ARAB-095-001	ARAB-202	Arabic, Intermediate	Language and Foreign Studies	Undergraduate	4	Further practice in conversation; acquisition of new grammatical structures and vocabulary. Includes cultural subjects related to customs, history, geography and literature. Usually offered every fall. Prerequisite: ARAB-103 or equivalent.
ARTH-095-001	ARTH-205	Art of the Renaissance	Art History	Undergraduate	3	Architecture, sculpture, painting, and prints of Renaissance Italy and Northern Europe. Considers the interplay of art with philosophy, theology, and social change, and examines the artistic legacy and rich creative achievements of a culture inspired by classical antiquity. Usually offered every spring. Prerequisite for General Education credit: LIT-125 or HIST-100 or HIST-110 or WGST-150
ARTH-095-002	ARTH-210	Modern Art:19th&20th Cen	Art History	Undergraduate	3	An introduction to the art of the modern period. Presents in cultural and historical contexts the work of major artists such as David, Goya, Delacroix, Monet, Van Gogh, Cézanne, Picasso, Matisse, Duchamp, Pollock, and many others. Emphasizes what is unique about modern art and the expanding conception of creative expression in our era. Usually offered every term. Prerequisite for General Education credit: ARTH-105G or COMM-105G or LIT-120G or LIT-135G.
ARTS-095-001	ARTS-100	Art: Studio Experience	Art	Undergraduate	3	This beginning studio course introduces students to painting, drawing, sculpture, and design combined with visual literacy. The course focuses on the interrelationship of hand, eye, and mind to create informed works of art that engage larger critical, formal, or cultural dialogues and relate basic visual language to analytic and creative processes of the artist. Usually offered every term.
ARTS-095-002	ARTS-344	Ceramics Studio	Art	Undergraduate	3	May be repeated for credit. Includes basic principles of working with clay and instruction in both wheel and other methods of making pottery. Usually offered every term
BIO-095-001	BIO-110	General Biology I	Biology	Undergraduate	4	An in-depth introduction and exploration of the study of life from atoms, molecules, and organelles to the cellular levels of organization. Emphasis on cell structure and function, energetics and metabolism, the gene, molecular genetics, and evolution. The laboratory component introduces the scientific method and experimentation through the study of microbes, plants and animals. Usually offered every term. Prerequisite: completion of the University Mathematics Requirement or concurrent enrollment in MATH-170 or MATH-211 or MATH-221. Note: this course is recommended for science majors, or pre-medical or honors students only.

CHEM-095-001	CHEM-220	Environment Resources & Energy	Chemistry	Undergraduate		General discussion of the chemistry of our environment, including description of the ideal unpolluted environment and a historic view of pollution. Classes and interactions of pollutants with the environment are described. Emphasis is placed on understanding the chemistry of pollutants and how they affect our quality of life. Usually offered every term. Prerequisite for General Education credit: CHEM-100 or CHEM-110 or PHYS-100 or PHYS-105 or PHYS-110
CHEM-095-002, CHEM-095-003	CHEM-460	Instrumental Analysis	Chemistry	Undergraduate		Theory of optical and electroanalytical methods, including spectrophotometry, fluorometry, spectrography, and flame and atomic spectroscopy, ion-selective electrodes, polarography; amperometry; mass spectrometry; chromatography; electronics; radiometric techniques; isotope dilution; and neutron activation analysis. Analysis of errors. Usually offered alternate springs. Prerequisite: CHEM-320 and MATH-222, must be taken concurrently with CHEM-461
CHEM-095-004	CHEM-560	Biochemistry I	Chemistry	Undergraduate		Includes: origin of life; review of structures and functions of subcellular components and intracellular transport; water and hydrogen bonding; structures and functions of amino acids, peptides, and proteins; chemical synthesis, architecture, conformation, and dynamics of proteins; DNA and RNA structures and functions, DNA replication, the genetic code, transcription and translation; protein evolution; enzyme characteristics, kinetics, inhibition, transition-state analogs, and mechanisms; enzyme evolution and regulation; myoglobin, hemoglobin, allostery, and sickle-cell anemia; structures and functions of lipids. Usually offered every fall.
COMM-095-001	COMM-396	Multimedia Production Skills	Communication	Undergraduate	3	Digital storytellers have more options than ever before in today's dynamic and hyper-connected world. This hands-on course is an introduction to multimedia tools and techniques in producing words and images, audio and video, and cutting-edge interactivity. Prerequisite: COMM-100 and COMM-200.
COMM-095-002	COMM-535	Digital Skills for Reporters	Communication	Undergraduate	3	
COMM-095-003	COMM-544	Foreign Correspondance	Communication	Graduate and Advanced Undergraduate	3	This course prepares students to work as journalists, photographers, documentary makers, and social media producers in foreign countries and provides research skills and training applicable in business, non-profit, non-governmental organizations as well. It examines the structure/process of news/information gathering and journalistic standards. Students build a "Trip File" with analysis and story ideas to execute overseas.
COMM-095-004	COMM-549	Media Systems in Democracies	Communication	Undergraduate	3	
COMM-095-005, COMM-095-006	COMM-105	Visual Literacy	Communication	Undergraduate	3	Introduces students to ways of understanding visual images in a variety of contexts: art, media (including film, photography, television, graphic design), and drawing. Students learn about aesthetics as well as the production aspects of visual images; they discover intuitive dimensions of seeing as well as the major influence of culture on visual symbols and constructs. Usually offered every term.
COMM-095-007	COMM-558	Survey of American Cinema	Communication	Undergraduate/Graduate	3	MS) Origins and historical development of American cinema, specifically the theatrical feature-length fiction film from the nineteenth century to 1970. Hollywood films as mythic representations of the way Americans viewed themselves. Films are screened, discussed, and criticized. Screenings are scheduled in addition to class sessions. Usually offered every fall
COMM-095-008	ANTH-596	Documentary Storytelling	Communication	Undergraduate	3	Teams of anthropology and communication students produce media projects of direct-use to non-profit, community, labor, and social justice organizations. Projects capture the narratives of under-represented people in their own words, using cameras and other digital media, to address pressing issues of health, labor, sexuality, the environment, housing, education, and hunger. Prerequisite: permission of department. Meets with COMM-596.001
COMM-095-009	COMM-488	Media Writing	Communication	Undergraduate	3	An intensive writing course providing an introduction to basic communication techniques for informing a mass audience. The course includes instruction and practice in newswriting and strategic communication for print, broadcast, and online media, emphasizing the practical application of how to write a fair and balanced news story, foster a cause, or persuade an audience. Also covers AP style, editing, and critiques. Prerequisite: permission of school and minimum 2.5 GPA. Note: not open to SOC undergraduate students.

COMM-095-010	COMM-100	Understanding Mass Media	Communication	Undergraduate	3	Building on students' individual and collective experiences of mass media (print, film, radio, television, and digital media), this course analyzes American media institutions: their development and social role; the economic and political constraints they face; and their effect on us as a society and as individuals. Usually offered every term.
CSC-095-001	CSC-330	Organization of Computer Syst	Computer Science	Undergraduate	4	Logical circuit design, integrated circuits and digital functions, data representation, register transfer operations and microprogramming, basic computer organization, the central processor, and arithmetic operations. Usually offered every term. Prerequisite: completion of the College Writing and English Competency Requirement, and ITEC-234 or CSC-280.
CSC-095-002: Web Programming (0 cr.)	CSC-435	Web Programming	Computer Science	Undergraduate	3	This course presents and applies the web programming languages (HTML, DHTML, Javascript, Coldfusion), tools, and techniques used to develop professional web sites. The course moves step-by-step through the processes involved in planning, designing, launching, and maintaining successful web sites, with an emphasis on teamwork. Usually offered every term. Prerequisite: completion of the College Writing and English Competency Requirement, and ITEC-234 or CSC-280.
ECON-095-001	ECON-374	Gender Roles in the Economy	Economics	Undergraduate	3	Explores the gender dimensions of economic life. For economics majors, an in-depth look at the different roles of men and women in the community, the market, and within the household, and how these are affected by economic and social change. For women's studies and other social sciences majors, the discipline of economics is brought to bear on the study of women's and men's well-being and status in society. Prerequisite: ECON-100 and ECON-200.
ECON-095-002	ECON-362	Microeconomics of Econ Devel	Economics	Undergraduate	3	This course explores microeconomic issues in developing countries at a theoretical and empirical level. The focus is on poverty and income distribution, but also includes coordination failures, credit and labor market imperfections, microcredit, health, food security, human capital accumulation, gender, property rights, transaction costs, and economics of the household. Usually offered every fall. Prerequisite: ECON-100 and ECON-200. Note: ECON-300 or ECON-500 is recommended.
ECON-095-003, ECON-095-004	ECON-301	Intermediate Macroeconomics	Economics	Undergraduate	3	Concepts and theory of national income determination, employment, and economic growth. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-005	ECON-317	Political Economy	Economics	Undergraduate	3	Analysis of political economic theories including Veblen, institutionalists, neo-Ricardians, and modern Marxist and American radical dissenters from orthodox neoclassical economic theory, and application of those theories to problems, emphasizing the interdependence of political, economic, and social forces in contemporary societies. Prerequisite: ECON-100.
ECON-095-006	ECON-346	Compet,Reg & Business Strateg	Economics	Undergraduate	3	Historical and contemporary analysis of industrial market structures and of the behavior of business firms in the United States. The rise of large corporations, monopoly power and its effects on economic and social welfare, control over large corporations, and governmental regulation of business. Usually offered every fall. Prerequisite: ECON-100 and ECON-200.
ECON-095-007, ECON-095-008	ECON-100	Macroeconomics	Economics	Undergraduate	3	An introduction to the basic principles of macroeconomics, stressing national income, unemployment, inflation, economic growth, depression, prosperity, international economics, economic development, alternative approaches to economics, and current issues and controversies. Usually offered every term.
ECON-095-009	ECON-110	The Global Majority	Economics	Undergraduate	3	Introduction to the plight of less-developed countries, to alternative paths of development, and to the relationships between the more-developed and less-developed countries. The central theme of economic development is based on elementary economic theory. Equally important, human dimensions of development are emphasized through the use of novels and films from less-developed countries. Usually offered every term.
ECON-095-010	ECON-332	Money, Banking & Finance	Economics	Undergraduate	3	Money, banking, and capital markets in a globalizing world. Includes central banking, monetary integration, currency competition, dollarization, electronic money, banking problems and policies in emerging market economies, developed and emerging capital markets, and appropriate policies for

ECON-095-011	ECON-370 ECON-670	International Economics	Economics	Undergraduate/Graduate	3	Introduction to the economics of international trade and finance, including why countries trade, commercial trade policies and their effects, balance of payments and the economics of foreign exchange markets, and the operation and effects of fixed and flexible exchange rates. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
EDU-095-001	EDU-319	Child Lit: Multicult/Intl Appr	Education	Undergraduate	3	Exploration and critical analysis of multicultural and international children's literature from preschool to adolescence. Includes how contemporary issues are reflected in different genres, as well as marginalization, gender equity, social inequity, racism, and censorship. Usually offered every spring.
EDU-095-002	EDU-321	Field Exper: Observ & Analysis	Education	Undergraduate	3	Observation and analysis of diverse school settings, examining philosophies, curriculum, and teacher and administrator roles, using informal and formal means of data collection with particular emphasis on classroom interactions. Usually offered every term. Note: may be taken pass/fail only.
EDU-095-003	EDU-362	Classroom Management	Education	Undergraduate	3	Study of the instructional and behavioral components of classroom management. Students gain skills in assessing behavior problems, planning interventions, implementing various strategies, and evaluating the effectiveness of interventions. Special attention is given to diverse populations of students, including exceptional needs, different cultural backgrounds, English as a second language, and low socioeconomic status. Usually offered every fall and summer.
EDU-095-004	EDU-492	Service Learning in Teacher Ed	Education	Undergraduate	3	Students participate in school and community organizations and agencies. Exploration of the principles of service learning and application of classroom theory in the community. Special attention is paid to providing equitable learning environments. Students must complete a minimum of 40 hours in the community placement and attend three on-campus seminars. May be taken pass/fail only. Usually offered every term.
ENVS-095-001	ENVS-250	Living in the Environment	Environmental Studies	Undergraduate	3	An introduction to environmental science. This course focuses on key principles that govern how nature works, the interactions between human society and ecosystems, and current and potential solutions to environmental problems. Includes energy flow through ecosystems, properties of natural communities and human societies, resource conservation and management, and environmental ethics. Usually offered every term. Prerequisite for General Education credit: BIO-100 or BIO-110 or PSYC-115.
ENVS-095-002	ENVS-396	Science Pol of Climate/Energy	Environmental Studies	Undergraduate	3	
FIN-095-001	FIN-365	Business Finance	Business: Finance and Real Estate	Undergraduate	3	Introduction to business finance, including global aspects, overview of money, and capital markets; financial analysis and time value of money; corporate securities, stock and bond pricing; acquisition and use of funds and cost of capital; capital budgeting. Also includes an introduction to portfolio diversification and asset pricing models. Usually offered every term. Prerequisite: ACCT-240, ECON-200, ITEC-200, and STAT-202.
FIN-095-002	FIN-464	Financial Markets & Institution	Business: Finance and Real Estate	Undergraduate	3	The history, purposes, functions, and organizations of the short-term money market and long-term capital market. An integrated view of the participating institutions and the markets in which they operate, their investment constraints, and resulting portfolios. Prerequisite: FIN-365 and upper-division standing.
FIN-095-003	FIN-200	Pers Finance & Finan Inst	Business: Finance and Real Estate	Undergraduate	3	Provides the background for making personal financial decisions within a social and institutional context and developing future financial plans. Shows how to set financial goals, devise strategies to attain them, and understand the tradeoffs inherent in the decision-making process. Includes cash flow control, banking, credit, taxes, financing houses and automobiles, insurance, investments, and estate planning. Usually offered every term. Prerequisite for General Education credit: COMM-100G or ECON-100G or GOVT-110G or SOCY-150G.
FIN-095-004: Investment Analysis (0 cr.)	FIN-469	Investment Analysis	Business: Finance and Real Estate	Undergraduate	3	Investment objectives. Methods of appraising corporate equity, debt, and other securities. Portfolio theory and management, technical analysis, random walk theory, and the role of institutional investors. Case studies and computer simulation are used. Prerequisite: FIN-365 and upper-division standing. Note: students may not receive credit for both FIN-469 and FIN-

FIN-095-005	FIN-365	Business Finance	Business:Finance and Real Estate	Undergraduate	3	Introduction to business finance, including global aspects, overview of money, and capital markets; financial analysis and time value of money; corporate securities, stock and bond pricing; acquisition and use of funds and cost of capital; capital budgeting. Also includes an introduction to portfolio diversification and asset pricing models. Usually offered every term. Prerequisite: ACCT-240, ECON-200, ITEC-200, and STAT-202.
FIN-095-006	FIN-373	Real Estate Prin & Transaction	Business:Finance and Real Estate	Undergraduate	3	Principles and practices of listing real property, agreement of sale, and the transfer of title or ownership and interests. Drawing documents, contracts, deeds, leases, financing and other instruments. Private and public property rights, liens, taxes, assessments, and other claims on real estate. Mathematical problems in investment real estate. Approved for the real estate salesperson examination. Usually offered once a year. Prerequisite: FIN-365 and upper-division standing
FREN-095-001	FREN-122	French, Elementary I	French	Undergraduate	4	Prepares students to function in everyday situations in the French-speaking world. Focuses on the acquisition of basic vocabulary and grammatical structures in culturally authentic contexts through speaking, reading, writing, and listening comprehension. Designed for students with no prior experience with French. Usually offered every fall and summer.
GERM-095-001	GERM-132	German Elementary I	German	Undergraduate	4	Prepares students to function in everyday situations in the German-speaking world. Focuses on the acquisition of basic vocabulary and grammatical structures in culturally authentic contexts through speaking, reading, writing, and listening comprehension. One class per week emphasizes oral communication. Designed for students with no prior experience with German. Usually offered every fall
GOVT-095-001, GOVT-095-006	GOVT-130	Comparative Politics	Government	Undergraduate	3	How different societies, both Western and non-Western, have approached the political problems of order and responsiveness. The relationships, in a cross-cultural perspective, between the individual and the state; social and economic processes; culture and behavior. Usually offered every term.
GOVT-095-002	GOVT-320	The Presidency	Government	Undergraduate	3	The role of the presidency in the political system, including presidential power, personality, response to public opinion, interaction with the cabinet and bureaucracy, Congress, and political parties. Usually offered every term. Prerequisite: GOVT-110 or GOVT-120.
GOVT-095-003, GOVT-095-005	GOVT-105	Indiv Freedom Vs Auth	Government	Undergraduate	3	The study of major philosophical discussions of the conflict between individual freedom and authority with analysis of the relation between this conflict and the problem of organizing a government. Usually offered every term.
GOVT-095-004	GOVT-110	Politics in the U.S.	Government	Undergraduate	3	Study of major philosophical concepts that shaped government in the United States combined with an analysis of contemporary political institutions and behavior, focusing on the American governmental system. Four-credit sections include Washington laboratory experiences. Usually offered every term. Note: students may not receive credit for both GOVT-110 and GOVT-120.
GOVT-095-007	GOVT-210	Pol Power & Am Pub Policy	Government	Undergraduate	3	Introduction to political power and how the domestic policy process works; how to evaluate American domestic policy; and the content of several major domestic policies such as energy, environment, health, education, welfare, economic stability, labor, and justice and social order. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
HFIT-095-001	HFIT-296	Health, Education & Poverty	Health and Fitness	Undergraduate	3	This course investigates current topics in health education and poverty.
HFIT-095-002, HFIT-095-003, HFIT-095-004	HFIT-250	Strategies in Stress Reduction	Health and Fitness	Undergraduate	3	The nature and causes of stress, its effect on the human body, and both cognitive behavioral approaches as well as relaxation techniques to control it. The course offers a holistic approach to stress management through a combination of lecture and laboratory on skills in relaxation. Methods include deep breathing, mental imagery, progressive muscular relaxation, muscle massage, art therapy, journal writing, value assessment and clarification, physical exercise, and meditation. Usually offered every term.
HIST-095-001	HIST-343	History of Israel	History	Undergraduate	3	Traces the development of modern political Zionism in nineteenth-century Europe; the historical background leading to the establishment of the State of Israel in 1948; and the history of Israel since then, including patterns of Jewish immigration and its relationship to the Arab world.

HIST-095-002	HIST-380	United States & Latin America	History	Undergraduate	3	
HIST-095-003	HIST-368	History and Public Policy	History	Undergraduate	3	
HIST-095-004	HIST-202	The Ancient World: Greece	History	Undergraduate	3	From Minoan Crete through Alexander the Great. Literary and artistic masterpieces in their historical settings. Emphasis on ancient sources. Usually offered every fall.
HIST-095-005	HIST-120	Imperialism & Revolution	History	Undergraduate	3	This course traces the history of modern imperialism and resistance to it. It includes the nature of colonial rule, the rise of modern nationalism and post colonial states, and the political, social, religious, cultural, demographic, environmental, economic, and intellectual revolutions that produced and were produced by the rise of modern empires. Usually offered every term.
IBUS-095-001, IBUS-095-002, IBUS-095-003, IBUS-095-004	IBUS-300	Fundamentals of Int'l Business	Business: International Business	Undergraduate	3	An introductory course that studies the nature and scope of international trade and investment, international institutions, the international monetary system and exchange markets, and some of the major issues involved in the functional aspects of international business. Usually offered every term. Prerequisite: completion of College Writing or English Competency requirement and 12 credit hours in business.
IBUS-095-005	IBUS-401	Cultural Envir of Int Business	Business: International Business	Undergraduate	3	The cultural factors affecting international business operations and their influence on the principal business functions of finance, marketing, procurement, production, public and external relations, and research and development. Usually offered every term. Prerequisite: IBUS-300 and upper-division standing.
IBUS-095-006	IBUS-408	Export-Import Management	Business: International Business	Undergraduate	3	The management of the marketing processes of export/import operations, particularly for small and medium size firms. Includes the decisions involved with export/import activities, market selection strategies, distributor and supplier selection considerations, financing operations, supporting documentation, and the general management of export/import marketing variables. Usually offered every term. Prerequisite: upper-division standing.
IBUS-095-007	IBUS-200	The Global Marketplace	Business: International Business	Undergraduate	3	A survey course focusing on key issues in the global business environment, as well as global corporate strategy and operations. These issues include the global role of the corporation, globalization, internationalization, international trade, foreign direct investment, multilateral institutions, the international monetary system, and political, economic, and cultural differences. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110. Note: This course is designed for non-business majors only and may not be taken by students who have a declared or intended major in KSB.
ITEC-095-001, ITEC-095-002, ITEC-095-003, ITEC-095-004	ITEC-200	Edge of Information Technology	Business: Information Technology	Undergraduate	3	Students gain competency in a broad range of technologies used in the twenty-first century workplace through the use of hands-on learning. Includes an introduction to information systems applications used in planning, tracking, marketing, and management control, including spreadsheets, databases, and web-based tools. The course also provides the conceptual foundations in understanding technologies: computer platforms of hardware and software; networking; and security.
ITEC-095-005	ITEC-335	Social Networking & Business	Business: Information Technology	Undergraduate	3	Online social networks are relatively new to business, yet the MySpace and Facebook generation has grown up with them. In the next few years, social software, like IM and e-mail before it will become a mainstream part of how organizations interact with employees, customers, constituents, and the public. This course explores how to weave wikis, blogs, social bookmarking, web conferencing, electronic meeting systems, and other collaborative tools into the fabric of business management and public administration. Includes the use of social software to improve customer and constituent relationship management, connect the customer and constituent with the right resource, use the network to find an expert or locate implicit knowledge, supercharge meeting facilitation, and share knowledge.
ITEC-095-006	ITEC-333	Info Tech for Financial Serv	Business: Information Technology	Undergraduate	3	

ITEC-095-007	ITEC-334	Computer Programming/ Web Era	Business: Information Technology	Undergraduate	3	Looking to a future when users can make improvements to the applications inside their computers, this course gives students more control over their computers. It provides hands-on opportunities to work with a variety of programming languages and techniques, including applets, scripts, and web pages.
JLS-095-001	JLS-101	Introduction to Law	Justice, Law, and Society	Undergraduate	3	A general introduction to law and the legal system, including a survey of substantive law in both civil and criminal arenas. Students learn how the legal system operates and the basic categories of law, as well as discussing controversial issues in each area of law. Usually offered every term.
JLS-095-002	JLS-104	Intro to System of Justice	Justice, Law, and Society	Undergraduate	3	An overview of the formal mechanisms of social control as manifested by the components of the criminal justice system (legislatures, planning agencies, law enforcement, courts, and corrections), civil justice systems, and such other mechanisms as civil commitment. Alternatives to formal processing including diversion, pretrial screening and dispute-settlement programs. Usually offered every term.
JLS-095-003	JLS-205	Introduction to Criminology	Justice, Law, and Society	Undergraduate	3	Development of theories of criminology and criminal justice over the course of history with special attention to the period from 1700 to the present. Review and evaluation of contemporary knowledge and theories of crime.
KSB-095-001	KSB-100	Business 1.0	Business	Undergraduate	3	Business is an exciting and dynamic environment. This course is the initial step in becoming a student of business. It provides a broad introduction which enables students to gain an appreciation of the complex nature of business and a sense of what is required to operate a successful business. In this course students learn what a business is, how it operates, and why. They learn how business impacts society and the effect society has on business. Students gain an understanding of the various entities that influence business, such as the economy, customers, suppliers, the government, and the global community, and discover the interrelated tasks and operations that must occur for a business to be successful. Usually offered every fall.
KSB-095-002	KSB-296	Strat Business Communications	Business	Undergraduate	3	Becoming a better communicator can boost your success in business. In this class, students develop communication skills and strategies to address problems in the business world. By analyzing real-world case studies, they learn how to use writing, public speaking, and presentations as tools to communicate more effectively. Prerequisite: two semesters of college writing or permission of instructor. May be taken Pass/Fail only.
LIT-095-001	LIT-160	Culture of Higher Educ in U.S.	Literature	Undergraduate	3	This course explores cultural assumptions underlying academic practices and personal interactions in U.S. university communities, with special attention on how U.S. cultural norms are viewed by observers from other countries. Includes understanding the educational institutional context including the role of academic integrity; examining student-faculty interactions; conducting research; and successful cultural adaptation. Usually offered every term.
LIT-095-002, LIT-095-003, LIT-095-004	LIT-105	The Literary Imagination	Literature	Undergraduate	3	Explores the fundamental imaginative processes that underlie and connect the activities of literary creation and literary understanding. Besides reading works by both male and female writers chosen from a variety of times and places to represent each of the major genres, students also do critical and creative writing of their own. Usually offered every term.
LIT-095-005	LIT-120	Interpreting Literature	Literature	Undergraduate	3	Analysis and interpretation of literary texts: poetry, drama, and prose fiction. The general process through which one comes to a more comprehensive understanding of literary works. Since interpreting entails the ability to communicate understanding, the course also teaches the writing of interpretive criticism. Usually offered every term.
LIT-095-006	LIT-135	Critical Appr to Cinema	Literature	Undergraduate	3	Analysis of film content and style through screenings and substantial readings in aesthetic theory and film history. Also considers social issues, cultural artifacts, and forms of artistic expression. Usually offered every term.
LIT-095-007	LIT-346	Short Films	Literature	Undergraduate	3	
LIT-095-008	LIT-367	Novel in the Third World	Literature	Undergraduate	3	

MATH-095-001	MATH-151	Finite Mathematics:Business	Mathematics	Undergraduate	3	Review of algebra, sets, linear equations and inequalities, nonlinear inequalities, interest problems, systems of linear equations, functions and graphs, and elementary data analysis. Usually offered every term. Prerequisite: three years of high school mathematics or equivalent. Note: No credit toward mathematics major. Students may not receive credit for more than one course numbered MATH-15x.
MATH-095-002	MATH-501	Probability	Mathematics	Undergraduate	3	Algebra of sets; probability in discrete sample spaces; combinatorial analysis; random variables; binomial, Poisson, normal, and other distributions; and applications. Usually offered every fall. Prerequisite: MATH-313.
MGMT-095-001	MGMT-465	Negotiation	Business: Management	Undergraduate	3	This course is designed to improve negotiating skills in all phases of the negotiating process through understanding prescriptive and descriptive negotiation theory as it applies to personal and professional negotiations. In-class simulations and out-of-class assignments are employed to introduce negotiation concepts in a variety of contexts, including one-on-one, multi-party, cross-cultural, third-party, and team negotiations. Usually offered every spring. Prerequisite: upper division standing.
MGMT-095-002	MGMT-201	Global Corporate Citizenship	Business: Management	Undergraduate	3	Understanding the complexity of the business environment requires an understanding of business as a citizen. Certainly a good business citizen obeys the law, but is that sufficient? Good business citizenship also requires participation in the social order and accepting and perpetuating common values. This course prepares students to be managers and leaders of businesses that practice good citizenship in the global economy. Usually offered every term.
MGMT-095-003	MGMT-353	Prin of Org Theory, Beav&Mgmt	Business: Management	Undergraduate	3	Current management theories, research, and practice. Course content represents a synthesis of behavioral sciences providing a broad framework for management. Includes organizational goals and responsibilities, models, decision theory, planning control, organization, motivation, leadership, group behavior, conflict, and organizational change. Prerequisite: completion of College Writing or English Competency requirement and 12 credit hours in business.
MGMT-095-004	MGMT-381	Managing Human Capital	Business: Management	Undergraduate	3	Understanding the principles and operations of personnel administration and industrial-relations systems in organizations by analyzing and applying theoretical concepts to functional situations. Usually offered every term. Prerequisite: upper-division standing.
MGMT-095-005	MGMT-423	Managing Change & Innovation	Business: Management	Undergraduate	3	This course addresses the sources of creativity, innovation, and change organizations need to compete, grow, and survive. Methods for initiating, influencing, and sustaining change, as well as overcoming individual, group, and organizational resistance to change are critical insights for any organizational member. Particular areas of managing up and innovating in the middle of an organization are also addressed. Usually offered every fall. Prerequisite: upper division standing.
MGMT-095-006	MGMT-201	Global Corporate Citizenship	Business: Management	Undergraduate	3	Understanding the complexity of the business environment requires an understanding of business as a citizen. Certainly a good business citizen obeys the law, but is that sufficient? Good business citizenship also requires participation in the social order and accepting and perpetuating common values. This course prepares students to be managers and leaders of businesses that practice good citizenship in the global economy. Usually offered every term.
MGMT-095-007	MGMT-409	Leading High Performance Teams	Business: Management	Undergraduate	3	Modern organizations demand synergistic results from collaborative workforce structures. This course teaches specific techniques for leading work teams to augment multiple performance outcomes. Students gain both an explicit and an experiential understanding of team management in business organizations, both as a member and as a supervisor. Prerequisite: MGMT-353.
MKTG-095-001	MKTG-300	Principles of Marketing	Business: Marketing	Undergraduate	3	Introduction to marketing decision making in business and nonprofit organizations. Particular attention is devoted to analysis of customer needs; segmenting markets; and developing product, promotion, pricing, and distribution strategies. Relationships between consumers, business, and government are explored. Prerequisite: ECON-200.
MKTG-095-002	MKTG-431	Direct Response Marketing	Business: Marketing	Undergraduate	3	Examination of direct marketing tools, such as direct mail, direct-response broadcast and print advertising, and telemarketing. Use of database technology to target prospective customers, and review of direct marketing

MKTG-095-003	MKTG-250	Marketing & Business for Comm	Business: Marketing	Undergraduate	3	This course provides an introduction to the fundamentals of marketing and business relevant to media and communications. Includes an overview of the principles of marketing, the business environment, and business strategy and an introduction to microeconomics and financial statements. Usually offered every fall.
MKTG-095-004	MKTG-301	Consumer Behavior	Business: Marketing	Undergraduate	3	Study of marketing, psychology, sociology, and cultural anthropology to determine motivations for product purchases. A multimedia approach is used to illustrate the use of behavioral science theory to create new products and promotional campaigns. Students learn to analyze consumer decisions for products or services and to determine effectiveness of information provided by government and charitable organizations. Usually offered every term. Prerequisite: MKTG-300 and upper-division standing.
PERF-095-001: Music Fundamentals (0 cr.)	PERF-120	Music Fundamentals	Performing Arts	Undergraduate	3	Introductory study of musical notation and theory including rhythm, intervals, scales, keys, chords, and musical forms. Usually offered every fall.
PHIL-095-001	PHIL-105	Western Philosophy	Philosophy	Undergraduate	3	A historical introduction to the Western philosophical tradition. Students closely examine classic and contemporary texts on the nature of reality, truth, morality, goodness, and justice; the possibility of knowledge; faith, reason, and the existence of God; and the issue of freedom and determinism. Usually offered every term.
PSYC-095-001	PSYC-105	Psych:Understand Hum Beh	Psychology	Undergraduate	3	Survey of the social bases of behavior and the individual foundations of group and social behavior. The concepts and methodologies of psychology in such areas as social learning, motivation, personality, sex similarities and differences, and abnormal behavior. The interaction between the individual and social institutions is emphasized. Usually offered every term.
RELG-095-001	RELG-386	Peace and Religion	Religion	Undergraduate	3	
SIS-095-001, SIS-095-011	SIS-105	World Politics	International Service	Undergraduate	3	Patterns of conflict and cooperation in a rapidly-changing world. The primary focus is on concepts and theories which provide a framework for analyzing and understanding contemporary issues. The course examines the behavior of states and other international actors, seeks to explain foreign policies, and identifies the main characteristics of interaction among states. Usually offered every term.
SIS-095-002	SIS-110	Beyond Sovereignty	International Service	Undergraduate	3	The role of the sovereign state in a world of complex interdependence and the tension between nationalism and the necessity of cooperative global problem solving. Is the state becoming obsolete? Is global policy possible in such areas as environmental protection, resource management, and containment of the destructiveness of modern weapons? Usually offered every term.
SIS-095-003, SIS-095-004, SIS-095-005	SIS-140	Cross-Cultural Communic	International Service	Undergraduate	3	Examines the impact of culture on perception, thought patterns, values, and beliefs in order to better understand the behavior of individuals in different cultures. Specific concerns include cross-cultural conflict and negotiation; the relationship between dominant cultures and subcultures; the issues of race, gender, and class in various societies; and the dynamics of cross-cultural adjustment. Usually offered every term.
SIS-095-006	SIS-258	Contemporary Russia	International Service	Undergraduate	3	Russia's contemporary political culture and its historical, economic, geographic, and social roots. Usually offered every fall.
SIS-095-007	SIS-308	Intro Peace & Conflict Resolut	International Service	Undergraduate	3	Conflict and violence, as well as cooperation and peaceful change, within and among individuals, cultures, and systems. Effective means for diminishing the level of violence, for increasing the potential for non-exploitative cooperative coexistence, and for collaborative conflict resolution are explored. Usually offered every term.
SIS-095-008	SIS-396	Intro to Int'l Security	International Service	Undergraduate	3	
SIS-095-009	SIS-161	Civilizations of Asia	International Service	Undergraduate	3	Comparative study of the major historical, political, and cultural traditions of Chinese, Japanese, Indian, and Southeast Asian peoples. Usually offered every term.
SIS-095-012	SIS-140	Cross-Cultural Communic	International Service	Undergraduate	3	Examines the impact of culture on perception, thought patterns, values, and beliefs in order to better understand the behavior of individuals in different cultures. Specific concerns include cross-cultural conflict and negotiation; the relationship between dominant cultures and subcultures; the issues of race, gender, and class in various societies; and the dynamics of cross-

SIS-095-014, SIS-095-017	SIS-206	Intro to Int'l Relations Rsrc	International Service	Undergraduate	3	Introduction to scientific method, data gathering, research design, statistical analysis, and computer applications for international relations and comparative studies research. The course is designed for the beginning student and employs a hands-on approach. The course also develops the analytical skills students need as active consumers of research findings. Applications are geared to research projects to be encountered in subsequent SIS courses. Usually offered every term.
SIS-095-015	SIS-255	China, Japan & the U.S.	International Service	Undergraduate	3	A multidisciplinary introduction to China and Japan that explores the history, culture, social structure, literature, art, politics, economics, and foreign relations of these important countries. Particular attention is paid to the context of East Asian international relations. Usually offered every term. Prerequisite for General Education credit: ECON-110G or GOVT-130G or HIST-120G or SIS-105G or SIS-110G.
SIS-095-016, SIS-095-026	SIS-340	Found of Int'l Communication	International Service	Undergraduate	3	The sociology, psychology, and anthropology relevant to the transmission of ideas, perceptions, and feelings between and within cultures. Communication models, perceptions theories, cultural contacts, technological change, public opinion, propaganda, and logic system. Usually offered every term.
SIS-095-018	SIS-496	Conservation in Devel World	International Service	Undergraduate	3	
SIS-095-019	SIS-388	Environmental Politics	International Service	Undergraduate	3	Focuses on the political dimensions of transboundary ecological problems. Examines contemporary political responses to global environmental challenges and facilitates creative formulations of theory-based analyses of these challenges. Experiential approaches are also encouraged and emphasized. Usually offered every spring. Prerequisite: SIS-105 or SIS-110 or GOVT-130.
SIS-095-020	SIS-496	Global Knowledge Economy	International Service	Undergraduate	3	
SIS-095-021	SIS-496	Domestic Sources of USFP	International Service	Undergraduate	3	
SIS-095-022	ECON-396	Int'l Econ Orgs: Public/Privat	International Service	Undergraduate	3	
SIS-095-023, SIS-095-029	SIS-382	Analysis of US Foreign Policy	International Service	Undergraduate	3	Approaches to the study of American foreign policy processes and decision making; the role of the president, the bureaucracy, the Congress, and public opinion. Attention to U.S. relations with select countries and regions. Usually offered every term.
SIS-095-024	SIS-337	International Development	International Service	Undergraduate	3	An introduction to international development divided into three sections: development theories, development assistance, and structural adjustment. In each section a variety of approaches are analyzed, and students are expected to be able to discuss the basic assumptions of each approach and the policy prescriptions that would logically follow from these assumptions. Usually offered every term.
SIS-095-025	SIS-385	International Economic Policy	International Service	Undergraduate	3	Major factors and issues in U.S. international economic relations in terms of trade-offs between political and economic priorities; emphasis on U.S. international trade, finance, development, energy, and investment policies. Usually offered every term. Prerequisite: ECON-100.
SIS-095-027	SIS-264	Contemporary Middle East	International Service	Undergraduate	3	The Middle East's contemporary political culture and its historical, economic, geographic, and social roots, with special attention to the Arab world. Usually offered every term.
SIS-095-028	SIS-140	Cross-Cultural Communic	International Service	Undergraduate	3	Examines the impact of culture on perception, thought patterns, values, and beliefs in order to better understand the behavior of individuals in different cultures. Specific concerns include cross-cultural conflict and negotiation; the relationship between dominant cultures and subcultures; the issues of race, gender, and class in various societies; and the dynamics of cross-cultural adjustment. Usually offered every term.
SIS-095-030	SIS-210	Human Geography	International Service	Undergraduate	3	A topical investigation of the interrelationships between human institutions and their surrounding environment. Provides a systematic spatial perspective to the interaction between physical, cultural, ecological, economic, and political systems on both local and global scales. Usually offered every term. Prerequisite for General Education credit: ANTH-110 or LIT-150 or RELG-185 or SIS-140 or SOCY-110.

SOCY-095-001, SOCY-095-002	SOCY-100-003	American Society	Sociology	Undergraduate	3	American pluralism and the variety of social arrangements and relationships found in American society. The emphasis is on how society is stratified; how organizations and institutions influence the way Americans think, talk, feel, and act; and how different groups (racial and ethnic) and divisions (gender and class) within society have differential access to power and privilege. Usually offered every term.
SOCY-095-003, SOCY-095-004	SOCY-110-001-002-003	Views From the 3rd World	Sociology	Undergraduate	3	Introduction to the sociology of the Third World through study of the works of its own intellectuals and political leaders. Reflections on Third World societal structures and explanations of dilemmas of development and of strategies for overcoming these dilemmas. The course links texts to their Third World context. Usually offered every term.
SOCY-095-005	SOCY-150-001	Global Sociology	Sociology	Undergraduate	3	An introduction to sociology that focuses on the process of global social change as a critical factor in understanding contemporary societies. It emphasizes macrosociology (the study of large organizations and whole societies) and the creation of today's global society, including similarities and differences within it. Two major themes—modernization and globalization—are emphasized and their implications for individuals, groups, communities, societies, and governments are explored. Usually offered every term.
STAT-095-001	STAT-202	Basic Statistics	Statistics	Undergraduate	3	Classification of data, averages, dispersion, probability, frequency distributions, confidence intervals, tests of significance, nonparametric techniques, simple regression, and correlation. A package of computer programs is used to demonstrate various statistical techniques. Separate sections are available for biology, business, economics, psychology, education, sociology, and government majors. Usually offered every term. Prerequisite: MATH-15x or permission of department.
STAT-095-002	STAT-514-001	Statistical Methods	Statistics	Undergraduate	3	Averages, dispersion, probability, sampling, and approach to normality; simple and multiple regression; tests and confidence intervals for means, proportions, differences, and regression coefficients; nonparametric statistics; and analysis of variance. Usually offered every term. Prerequisite: STAT-202 or equivalent. Note: does not carry credit for majors in mathematics or statistics; students may not receive credit for STAT-514 and either STAT-300 or STAT-302.
STAT-095-003	STAT-515	Regression	Statistics	Undergraduate	3	Simple and multiple regression, least squares, curve fitting, graphic techniques, and tests and confidence intervals for regression coefficients. Usually offered every fall and summer. Prerequisite: STAT-302 or STAT-514 or equivalent.
STAT-095-004	STAT-525	Statistical Software	Statistics	Undergraduate	3	Introduction to the use of the SAS language to prepare, modify, and analyze data, interpret output and final preparation of results. Emphasis on practical programming principles and use of built-in procedures in both personal computer and main frame environments. Comparisons with other programming languages. Usually offered every fall. Prerequisite: STAT-514 or two statistics courses, or permission of instructor.
WGST-095-001	WGST-125-001 WGST-125G-001	Gender in Society	Women's and Gender Studies	Undergraduate	3	This course focuses on the social construction of gender along with other forms of social inequality; representations of gender that permeate all forms of cultural experience; and theoretical arguments regarding key issues such as equality, ethics and politics, as well as debates at the frontier of gender theory. Usually offered every fall.