

## Abroad at AU Courses Spring 2008

Abroad at AU Course Code	AU Course Code	Title	Department	School	Level	No of Credits	Course Description
ACCT-095-001, ACCT-095-002	ACCT-240	Principles of Financial Acct	Accounting	Kogod School of Business	Undergraduate	3	An introduction to the principles and concepts underlying financial statements. Includes an introduction to the accounting profession, control, concepts, business entities, and all elements of basic financial statements. Usually offered every term.
ACCT-095-004, ACCT-095-005, ACCT-095-006, ACCT-095-007	ACCT-241	Principles of Managerial Acct	Accounting	Kogod School of Business	Undergraduate	3	An introduction to the principles and concepts underlying managerial accounting. Includes an introduction to management accounting information and cost accounting. Usually offered every term. Prerequisite: ACCT-240.
ACCT-095-007	ACCT-301	The Law of Business	Accounting	Kogod School of Business	Undergraduate	3	Introduction to U.S. laws governing the conduct of business affairs. Examines sources of law, the framework of civil procedure, and the nature of legal analysis. Includes an introduction to law of contracts, law of torts, laws affecting business organization, laws regulating business activity, and laws affecting real property.
ACCT-095-008	ACCT-340	Intermediate Accounting I	Accounting	Kogod School of Business	Undergraduate	3	The first of a two-course sequence on financial accounting and reporting. Provides a comprehensive overview of financial statements; considers issues involved in recognizing and measuring assets, equities, and income; introduces the rationale for accounting standards and techniques for researching existing standards; and applies these tools and techniques to accounting and reporting for revenues, receivables, inventories, and cost of sales. Prerequisite: ACCT-240 and ACCT-241 with grades of C or better, and upper-division standing.
ACCT-095-009	ACCT-345	Cost Acct & Strategic Cost Mgt	Accounting	Kogod School of Business	Undergraduate	3	Provides an understanding of cost management concepts and the use of cost management to achieve organizational goals. How management control systems for performance measurement, compensation, and allocation of decision rights interrelate, and how these systems contribute to the organizational architecture of the firm. Prerequisite: ACCT-240 and ACCT-241 with grades of C or better and upper-division standing.
ACCT-095-010	ACCT-547	Advanced Financial Reporting	Accounting	Kogod School of Business	Undergraduate/Graduate	3	Provides in-depth coverage of accounting and reporting for business combinations and consolidated financial statements. Also covers accounting for partnerships, securities investments, and not-for-profit and government entities. Prerequisite: ACCT-341.
ACCT-095-011	ACCT-549	Contemp Assurance & Audit Serv	Accounting	Kogod School of Business	Undergraduate/Graduate	3	Introduces the role of the audit and assurance services in financial markets. Focuses on the ethical and legal obligations of audit professionals, practice standards, risk assessment and the evaluation of internal controls, audit evidence, levels of assurance, attestation requirements, and the impact of information technology on audit practice. Prerequisite: ACCT-340 and senior standing, or graduate standing.
AMST-095-001	AMST-140	Wash DC: Life in a Monument	American Studies	College of Arts and Sciences	Undergraduate	3	Explores the unique nature of Washington as an international city, national capital, black-American cultural center, and home for its varied residents. Discussions include tensions between federal presence and local democracy, tourism, political and cultural activities, migration and immigration, geography and the cityscape and neighborhood life. Usually offered every spring and summer.
AMST-095-002	AMST-334	Sister Cities: DC and NYC	American Studies	College of Arts and Sciences	Undergraduate	3	Topics vary by section, may be repeated for credit with different topic. Interdisciplinary exploration, through politics, ethnography, literature, film, and art, of institutions and attitudes with decisive influence on the shape and quality of contemporary American culture. Rotating topics include work, violence, visions of the future, the culture business, women and men, women in the popular media, and language in the United States. Usually offered every fall.

ANTH-095-001	ANTH-254	Language and Culture	Anthropology	College of Arts and Sciences	Undergraduate	3	Examines connections between language, culture and society. Includes grammars as systems of knowledge; language and cognition; structure of everyday discourse; language diversity; speech communities; language change; literacy and language planning. Usually offered every spring.
ARAB-095-001	ARAB-103	Arabic, Elementary II	Language and Foreign Studies	College of Arts and Sciences	Undergraduate	4	Continuation of ARAB-102. Usually offered every spring. Prerequisite: ARAB-102 or equivalent.
BIO-095-001	BIO-210	General Biology II	Biology	College of Arts and Sciences	Undergraduate	4	An exploration of the origins of planet Earth and life. Emphasis on the organismal and higher levels of biological organization. The diversity of life through a survey of the three domains, various kingdoms and their phylogenetic relationships. The form and function of plants and animals. A consideration of the interrelationships between organisms and environment. The laboratory component explores the diversity of life at the organismal and higher levels of biological organization. Studies include form and function of plants and animals, dissection of the rat, and selected systems. Usually offered every term. Prerequisite for General Education credit: BIO-100 or BIO-110 or PSYC-115. Note: this course is recommended for science majors, or pre-medical or honors students only.
CHEM-095-001	CHEM-205	The Human Genome	Chemistry	College of Arts and Sciences	Undergraduate	3	The human genome is the DNA book of life, containing information to create networks of proteins that construct a human being. The course discusses how the genome was read, how variants in DNA information are detected, and how interactions of networks of proteins are deciphered. Also, how this information changes views of disease, medical treatments, and our image of ourselves as a species. Can environmental factors override our genes (nurture vs. nature)? Substantial focus on ethical and social issues related to genetic testing, gene therapy, and our understanding of race. Usually offered every term. Prerequisite for General Education credit: BIO-100 or BIO-110 or CHEM-100 or CHEM-110 or PHYS-100 or PHYS-105 or PHYS-110 or PSYC-115.
CHEM-095-002	CHEM-220	Environ Resources & Energy	Chemistry	College of Arts and Sciences	Undergraduate	3	General discussion of the chemistry of our environment, including description of the ideal unpolluted environment and a historic view of pollution. Classes and interactions of pollutants with the environment are described. Emphasis is placed on understanding the chemistry of pollutants and how they affect our quality of life. Usually offered every term. Prerequisite for General Education credit: CHEM-100 or CHEM-110 or PHYS-100 or PHYS-105 or PHYS-110.
CHIN-095-001	CHIN-313	Advanced Chinese II	Chinese	College of Arts and Sciences	Undergraduate	3	Continuation of CHIN-312. Usually offered every spring. Prerequisite: CHIN-312 or equivalent.
COMM-095-001, COMM-095-003	COMM-100	Understanding Mass Media	Communication	School of Communication	Undergraduate	3	(BJ, PJ, PC, VM) Building on students' individual and collective experiences of mass media (print, film, radio, television, and digital media), this course analyzes American media institutions: their development and social role; the economic and political constraints they face; and their effect on us as a society and as individuals. Usually offered every term.
COMM-095-004	COMM-209	Communication and Society	Communication	School of Communication	Undergraduate	3	The central role communication processes play in human life and society, with consideration of the practical ramifications as well as the theoretical implications of communication. Communication process issues involving gender, race, culture, ethnicity, class, and conflict and power are also analyzed. Usually offered every term. Prerequisite: sophomore standing.
COMM-095-005	COMM-301	Public Relations	Communication	School of Communication	Undergraduate	3	(PC) The nature and practice of public relations in organizations. Employee relations, media relations, community relations, and relations with other publics. Usually offered every term. Prerequisite: COMM-200 and COMM-209 and minimum 2.5 GPA.
COMM-095-006	COMM-535	Broadcast & Multi-Media Mgmt	Communication	School of Communication	Undergraduate/Graduate	3	(MS) (JMS) Topics vary by section, may be repeated for credit with different topic. Rotating topics in the analysis and working methods of specialized areas of the news media.

CSC-095-001	CSC-521	Design & Org Programming Lang	Computer Science, Audio Technology, and Physics	College of Arts and Sciences	Undergraduate/ Graduate	3	Study of desirable features and specifications of programming languages by investigation of data types, control structures, data flow, and run-time behavior of several languages, such as Prolog, Smalltalk, LISP, Ada, etc. At least one non-procedural language is studied in detail. Elements of compiling and interpreting. Usually offered every term. Prerequisite: CSC-281 and junior standing in computer science, or graduate degree standing in computer science.
CSC-095-002	CSC-570	Database Management Systems	Computer Science, Audio Technology, and Physics	College of Arts and Sciences	Undergraduate/ Graduate	3	Examination of database management systems, distributed systems, evaluation and selection of computer systems, privacy and security, and performance evaluation. This course provides a fundamental exposure to relational architecture through exercises in Microsoft Access and Oracle 8, including an introduction to SQL. Prerequisite: ITEC-234 or CSC-281, and either ITEC-211 or MMDD-200; or CSC-520.
ECON-095-001	ECON-110	The Global Majority	Economics	College of Arts and Sciences	Undergraduate	3	Introduction to the plight of less-developed countries, to alternative paths of development, and to the relationships between the more-developed and less-developed countries. The central theme of economic development is based on elementary economic theory. Equally important, human dimensions of development are emphasized through the use of novels and films from less-developed countries. Usually offered every term.
ECON-095-002	ECON-300	Intermediate Microeconomics	Economics	College of Arts and Sciences	Undergraduate	3	Theory of relative prices of commodities and productive services under perfect and imperfect competition. Theory of the firm and consumer demand. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-003	ECON-361	Economic Development	Economics	College of Arts and Sciences	Undergraduate	3	Survey of major issues related to the economics of developing countries in Latin America, Africa, and Asia. Includes the meaning and measurement of economic development, theories of development and underdevelopment, and policies to alleviate poverty and promote development in the low-and middle-income countries of the world. Usually offered every fall. Prerequisite: ECON-100 and ECON-200.
ECON-095-004	ECON-370	International Economics	Economics	College of Arts and Sciences	Undergraduate	3	Introduction to the economics of international trade and finance, including why countries trade, commercial trade policies and their effects, balance of payments and the economics of foreign exchange markets, and the operation and effects of fixed and flexible exchange rates. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-005	ECON-371	International Economics: Trade	Economics	College of Arts and Sciences	Undergraduate	3	Theories of international trade and competitiveness; the effects of trade on the economies of importing and exporting countries; analysis of the effects of tariffs and quotas and other nontariff barriers. Also includes multinational corporations, trade and development, customs, unions, and theory of the second best. Usually offered every spring. Prerequisite: ECON-300.
EDU-095-001	EDU-319	Child Lit: Multicult/Intl Appr	Education	School of Education, Teaching and Health	Undergraduate	3	Exploration and critical analysis of multicultural and international children's literature from preschool to adolescence. Includes how contemporary issues are reflected in different genres, as well as marginalization, gender equity, social inequity, racism, and censorship. Usually offered every spring.
FIN-095-001	FIN-312	Invest Markets, Choice & Plan	Finance	College of Arts and Sciences	Undergraduate	3	Focuses on the key institutions and markets, both domestic and global, that are important in making sound investment and saving decisions. The course familiarizes students with key investment concepts and develops basic frameworks for analyzing individual and investment portfolios. Note: students may not receive credit for both FIN-312 and FIN-469.
FIN-095-002	FIN-365	Business Finance	Finance	College of Arts and Sciences	Undergraduate	3	Introduction to business finance, including global aspects, overview of money, and capital markets; financial analysis and time value of money; corporate securities, stock and bond pricing; acquisition and use of funds and cost of capital; capital budgeting. Also includes an introduction to portfolio diversification and asset pricing models. Prerequisite: ACCT-240, ECON-200, ITEC-200, and STAT-202.

GOVT-095-001	GOVT-130	Comparative Politics	Government	School of Public Affairs	Undergraduate	3	How different societies, both Western and non-Western, have approached the political problems of order and responsiveness. The relationships, in a cross-cultural perspective, between the individual and the state; social and economic processes; culture and behavior. Usually offered every term.
GOVT-095-002, GOVT-095-003	GOVT-165	How Washington Works	Government	School of Public Affairs	Undergraduate	3	An introductory overview of the basic features of the U.S. political system, with an emphasis on how they affect the decision-making process in Washington, D.C. It examines both the formal branches of government - Congress, the presidency and executive, and judiciary - and non-formal actors including interest groups and lobbyists, the press and other media, and policy research and advocacy institutions, as well as the role of foreign embassies and international organizations. Offered every spring. Required course for the Abroad at AU certificate program. No credit for Government or CLEG major requirements.
GOVT-095-004	GOVT-210	Pol Power & Am Pub Policy	Government	School of Public Affairs	Undergraduate	3	Introduction to political power and how the domestic policy process works; how to evaluate American domestic policy; and the content of several major domestic policies such as energy, environment, health, education, welfare, economic stability, labor, and justice and social order. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
GOVT-095-005	GOVT-338	North American Politics	Government	School of Public Affairs	Undergraduate/Graduate	3	An introduction to the comparative study of national politics in Canada, Mexico, and the United States, with consideration of national-level policy changes in each country related to the increasing integration of North America, especially since the implementation of the North American Free Trade Agreement (NAFTA). This course considers integration of a unified North American political, economic, and social identity. While focusing mostly on comparing domestic political processes and institutions across the nations, the course concludes with implications for regional integration. Usually offered alternate falls. Meets with GOVT-638.
GOVT-095-006	GOVT-396	Mexico in the Age of NAFTA	Government	School of Public Affairs	Undergraduate	3	Topics vary by section, may be repeated for credit with different topic.
GOVT-095-007	GOVT-469	Media/Politics of Intervention	Government	School of Public Affairs	Undergraduate	3	This course explores media's impact on the political decisions of the United States to intervene militarily in Vietnam, Grenada, Panama, Somalia, Haiti, Bosnia, the Persian Gulf, Afghanistan, and Iraq. The class examines the relationship between policy makers and journalists to determine how they use and/or help one another to achieve their respective objectives, and the role of public opinion. Usually offered every spring. Prerequisite: junior or senior standing.
HFIT-095-001	HFIT-200	Lifetime Health & Fitness	Health and Fitness	College of Arts and Sciences	Undergraduate	3	The physiological, sociological, and psychological aspects of fitness and health are introduced. Emphasis is placed on developing self-responsibility for total wellness. Students will participate in fitness activities and classroom instruction and discussions. Usually offered every spring.
HFIT-095-002	HFIT-210	SCUBA	Health and Fitness	College of Arts and Sciences	Undergraduate	2	A balanced curriculum in skin and SCUBA diving, providing practical skill development in the pool and a thorough grounding in the physics, physiology, technology, and history of sport diving. Usually offered every term. Note: must be taken with HFIT-211 for certification. Students are responsible for cost of personal equipment.
HFIT-095-003	HFIT-211	SCUBA Certification Lab	Health and Fitness	College of Arts and Sciences	Undergraduate	1	Includes five open-water dives in salt and fresh water, additional equipment training, and an introduction to boat as well as shore staging for sport diving. Basic rescue techniques are introduced. The laboratory, in conjunction with the standard course, is sufficient to qualify the student as a certified basic diver under the standards of a nationally recognized certifying organization. Usually offered every term. Prerequisite: must be taken concurrently with HFIT-210.

HFIT-095-004	HFIT-250	Strategies in Stress Reduction	Health and Fitness	College of Arts and Sciences	Undergraduate	3	The nature and causes of stress, its effect on the human body, and both cognitive behavioral approaches as well as relaxation techniques to control it. The course offers a holistic approach to stress management through a combination of lecture and laboratory on skills in relaxation. Methods include deep breathing, mental imagery, progressive muscular relaxation, muscle massage, art therapy, journal writing, value assessment and clarification, physical exercise, and meditation. Usually offered every term.
HIST-095-001	HIST-207	The United States Since 1945	History	College of Arts and Sciences	Undergraduate	3	Introductory course on the last half century of U.S. history. Growing cultural diversity of the American people and interrelatedness of international and domestic affairs. Impact of the Cold War and challenges to traditional ideologies and political solutions. Usually offered every term.
IBUS-095-001	IBUS-200	The Global Marketplace	Business: International Business	Kogod School of Business	Undergraduate	3	An exploration of the global business environment, with a focus on the cultural dimensions involved in conducting business across national boundaries, as well as the role that business plays in both the international economy and in the preservation of finite world resources. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110. Note: This course is designed for non-business majors only and should not be taken by students who have a declared or intended major in business administration.
IBUS-095-003	IBUS-300	Fundamentals of Int'l Business	Business: International Business	Kogod School of Business	Undergraduate	3	An introductory course that studies the nature and scope of international trade and investment, international institutions, the international monetary system and exchange markets, and some of the major issues involved in the functional aspects of international business. Prerequisite: completion of College Writing or English Competency requirement and 12 credit hours in business or MKTG-250.
IBUS-095-005	IBUS-302	International Finance	Business: International Business	Kogod School of Business	Undergraduate	3	The structure and nature of the international monetary system and the operation of exchange markets, foreign exchange exposure, and foreign capital markets. The cost of capital in an international context is also studied, as well as some of the major issues in international accounting, taxation, and banking. Prerequisite: IBUS-300, FIN-365 and upper-division standing.
IBUS-095-006	IBUS-408	Export-Import Management	Business: International Business	Kogod School of Business	Undergraduate	3	The management of the marketing processes of export/import operations, particularly for small and medium size firms. Includes the decisions involved with export/import activities, market selection strategies, distributor and supplier selection considerations, financing operations, supporting documentation, and the general management of export/import marketing variables. Prerequisite: upper-division standing.
ITEC-095-001, ITEC-095-002, ITEC-095-003,	ITEC-200	Edge of Information Technology	Business: Information Technology	Kogod School of Business	Undergraduate	3	Students gain competency in a broad range of technologies used in the twenty-first century workplace through the use of hands-on learning. Includes an introduction to information systems applications used in planning, tracking, marketing, and management control, including spreadsheets, databases, and web-based tools. The course also provides the conceptual foundations in understanding technologies: computer platforms of hardware and software; networking; and security.
ITEC-095-004	ITEC-350	Corporate Info Strat & Mgmt	Business: Information Technology	Kogod School of Business	Undergraduate	3	In this course students learn how organizations can use information systems strategically to gain competitive advantages in the market. The course covers theories, principles, and business cases about how organizations effectively manage resources in the knowledge economy. Mission-critical enterprise systems and e-business applications are also covered.
ITEC-095-006	ITEC-455	Requirements Analysis	Business: Information Technology	Kogod School of Business	Undergraduate	3	The first step in every system project is to gather requirements from the system's stakeholders. In this course students learn state-of-the-art approaches to performing this activity. They develop a system concept statement that captures the essence and value of the system; analyze user requirements; model those requirements; and prepare formal requirements specifications. Methods include use case modeling, class diagrams, and object-oriented techniques. Prerequisite: ITEC-200 or permission of department.

JLS-095-001	JLS-101	Introduction to Law	Justice, Law and Society	School of Public Affairs	Undergraduate	3	A general introduction to law and the legal system, including a survey of substantive law in both civil and criminal arenas. Students learn how the legal system operates and the basic categories of law, as well as discussing controversial issues in each area of law. Usually offered every term.
JLS-095-002	JLS-103	Critical Issues in Justice	Justice, Law and Society	School of Public Affairs	Undergraduate	3	Political, legal, economic, and social problems of justice emphasizing crime, deviance, and other conduct resulting in such socially disapproved labels as mentally ill, delinquent, and criminal. Moral and theoretical issues involved and mechanisms for remedying injustice and controlling socially disapproved behavior. Usually offered every term.
JLS-095-003	JLS-110	Western Legal Tradition	Justice, Law and Society	School of Public Affairs	Undergraduate	3	From the biblical era to the American experiment, the Western legal tradition encompasses primitive, divine, natural, canon, secular, and common law. This course examines the key legal documents and issues of the tradition including the Code of Hammurabi, the Ten Commandments, the trials of Socrates and Jesus, the Magna Carta, the Rule of Law, and Common law. Usually offered every term.
JLS-095-004	JLS-343	Issues in Civil Justice	Justice, Law and Society	School of Public Affairs	Undergraduate	3	This course examines the institutional arrangements that constitute our system of civil justice. It describes the various decisions that are made to transform a grievance between citizens into a matter that comes before civil courts as well as those procedures followed by the courts to resolve a matter. Usually offered every spring.
JLS-095-005	JLS-402	Comp Systems of Law & Justice	Justice, Law and Society	School of Public Affairs	Undergraduate	3	A cross-cultural analysis of the role of law. Exploration of the administration of law and justice in various societies, from least developed to most developed. Special emphasis on comparative analysis of criminal justice systems, including policing, courts, and correctional systems. Usually offered every term.
LIT-095-001	LIT-160	Culture of Higher Educ in U.S.	Literature	College of Arts and Sciences	Undergraduate	3	This course explores cultural assumptions underlying academic practices and personal interactions in U.S. university communities, with special attention on how U.S. cultural norms are viewed by observers from other countries. Includes understanding the educational institutional context including the role of academic integrity; examining student-faculty interactions; conducting research; and successful cultural adaptation. Usually offered every term.
MATH-095-001	MATH-157	Finite Mathematics: Business	Mathematics and Statistics	College of Arts and Sciences	Undergraduate	3	Fundamentals of algebraic, exponential, and logarithmic functions with emphasis on applications to problems in business and economics and the natural sciences. Usually offered every term. Prerequisite: three years of high school mathematics or equivalent. Note: Intended primarily for students planning to take MATH-211 Applied Calculus I. No credit toward mathematics major. Students may not receive credit for more than one course numbered MATH-15x.
MATH-095-002	MATH-221	Calculus I	Mathematics and Statistics	College of Arts and Sciences	Undergraduate	3	Real numbers; coordinate systems; functions; limits and continuity; differentiation and applications; trigonometric functions; indefinite and definite integration and applications; fundamental theorem of integral calculus. Usually offered every term. Prerequisite: MATH-170 or four years of high school mathematics. Note: Students may not receive credit toward a degree for both MATH-221 and MATH-211.
MATH-095-003	MATH-310	Linear Algebra	Mathematics and Statistics	College of Arts and Sciences	Undergraduate	3	Vector spaces, systems of linear equations, solutions by matrices, determinants, linear transformations, and algebraic forms. Usually offered every spring and summer. Prerequisite: MATH-212 or MATH-222 (may be taken concurrently).
MGMT-095-001	MGMT-201	Global Corporate Citizenship	Business: Management	Kogod School of Business	Undergraduate	3	Understanding the complexity of the business environment requires an understanding of business as a citizen. Certainly a good business citizen obeys the law, but is that sufficient? Good business citizenship also requires participation in the social order and accepting and perpetuating common values. This course prepares students to be managers and leaders of businesses that practice good citizenship in the global economy.

MGMT-095-002, MGMT-095-003	MGMT-353	Prin of Org Theory, Behav & Mgm	Business: Management	Kogod School of Business	Undergraduate	3	Current management theories, research, and practice. Course content represents a synthesis of behavioral sciences providing a broad framework for management. Includes organizational goals and responsibilities, models, decision theory, planning control, organization, motivation, leadership, group behavior, conflict, and organizational change. Prerequisite: completion of College Writing or English Competency requirement and 12 credit hours in business.
MGMT-095-004	MGMT-381	Managing Human Capital	Business: Management	Kogod School of Business	Undergraduate	3	Understanding the principles and operations of personnel administration and industrial-relations systems in organizations by analyzing and applying theoretical concepts to functional situations. Prerequisite: upper-division standing.
MGMT-095-005	MGMT-386	Entrepreneurship	Business: Management	Kogod School of Business	Undergraduate	3	The entrepreneurship philosophy, attitudes, and characteristics. Entrepreneurship and new venture success and failure factors. Identifying and evaluating entrepreneurial opportunities. Developing a new venture business plan. Successfully managing the new venture. Applications cover creation and management of stand-alone ventures and of those developed within corporations. Prerequisite: ECON-200, FIN-365, and upper-division standing.
MKTG-095-001	MKTG-250	Marketing & Business for Comm	Business: Marketing	Kogod School of Business	Undergraduate	3	This course provides an introduction to the fundamentals of marketing and business relevant to media and communications. Includes an overview of the principles of marketing, the business environment, and business strategy and an introduction to microeconomics and financial statements.
MKTG-095-002, MKTG-095-003	MKTG-301	Consumer Behavior	Business: Marketing	Kogod School of Business	Undergraduate	3	Study of marketing, psychology, sociology, and cultural anthropology to determine motivations for product purchases. A multimedia approach is used to illustrate the use of behavioral science theory to create new products and promotional campaigns. Students learn to analyze consumer decisions for products or services and to determine effectiveness of information provided by government and charitable organizations. Prerequisite: MKTG-300 or MKTG-250.
MKTG-095-004, MKTG-095-005	MKTG-302	Marketing Research	Business: Marketing	Kogod School of Business	Undergraduate	3	Study of research tools used to aid marketing decision making. Considers definition of research problems, selection of projects, and analysis of data. Execution of a consumer survey is a major component of the course. Students use computers to analyze research data. Prerequisite: MKTG-300 or MKTG-250, and STAT-202.
PERF-095-001	PERF-251	Fundamentals of Acting I	Performing Arts	College of Arts and Sciences	Undergraduate	3	Beginning performance skills for actors, including elementary scene study, stage movement, and role analysis. Usually offered every term.
PSYC-095-001	PSYC-105	Psych: Understand Hum Beh	Psychology	College of Arts and Sciences	Undergraduate	3	Survey of the social bases of behavior and the individual foundations of group and social behavior. The concepts and methodologies of psychology in such areas as social learning, motivation, personality, sex similarities and differences, and abnormal behavior. The interaction between the individual and social institutions is emphasized. Usually offered every term.
PSYC-095-002	PSYC-205	Social Psychology	Psychology	College of Arts and Sciences	Undergraduate	3	The processes of social thinking, such as the attribution of causality and the relation of attitudes to behavior; social influence, such as conformity, obedience, and persuasion; and social relations, including aggression, altruism, prejudice, and attraction. Focus on the individual in social settings. Research methods are emphasized. Usually offered every term. Prerequisite for General Education credit: ANTH-150 or PSYC-105 or SOCY-100 or WGST-125.
PSYC-095-003	PSYC-215	Abnormal Psych & Society	Psychology	College of Arts and Sciences	Undergraduate	3	Focuses on behavior labeled as abnormal by society. Abnormal behavior as a function of the individual's interaction with social institutions (family, school, legal system, mental-health system, etc.). Introduction to the major concepts, theories, and issues of abnormal psychology. Usually offered every term. Prerequisite for General Education credit: ANTH-150 or PSYC-105 or SOCY-100 or WGST-125.

PSYC-095-004	PSYC-235	Theories of Personality	Psychology	College of Arts and Sciences	Undergraduate	3	Students explore and critically compare four major approaches to understanding uniqueness in human behavior, emotion, and thought: holistic, dynamic, learning, and trait/biological. Class debates, exercises, and a paper help students use these theories to understand their own and others' personalities. Usually offered every term. Prerequisite for General Education credit: ANTH-150 or PSYC-105 or SOCY-100 or WGST-125.
PSYC-095-005	PSYC-240	Drugs and Behavior	Psychology	College of Arts and Sciences	Undergraduate	3	This introduction to psychoactive drugs and their effects includes an overview of general physiology, neurochemistry, and pharmacology as well as a survey of the basic physiological, pharmacological, and behavioral effects of drugs. The course focuses on the etiology and consequences of addiction and dependence. Critical evaluation of research methodology in drug assessment is stressed. Usually offered every term. Prerequisite for General Education credit: BIO-100 or BIO-110 or PSYC-115.
PSYC-095-006	PSYC-450	Psychology of Well-Being	Psychology	College of Arts and Sciences	Undergraduate	3	An overview of the theory, research, and applications in the psychology of well-being. Includes self-esteem, relationships and intimacy, competence and achievement, crisis and loss, and meaning and values in life. Usually offered every spring. Prerequisite: PSYC-105 or PSYC-115.
RUSS-095-001	RUSS-245	Russian, Intermediate II	Language and Foreign Studies	College of Arts and Sciences	Undergraduate	5	Continuation of RUSS-244. Usually offered every spring. Prerequisite: RUSS-244 or equivalent. Note: students may not receive credit for both RUSS-245 and RUSS-247.
SIS-095-001, SIS-095-002, SIS-095-003, SIS-095-004	SIS-105	World Politics	International Service	School of International Service	Undergraduate	3	Patterns of conflict and cooperation in a rapidly-changing world. The primary focus is on concepts and theories which provide a framework for analyzing and understanding contemporary issues. The course examines the behavior of states and other international actors, seeks to explain foreign policies, and identifies the main characteristics of interaction among states. Usually offered every term.
SIS-095-005	SIS-110	Beyond Sovereignty	International Service	School of International Service	Undergraduate	3	The role of the sovereign state in a world of complex interdependence and the tension between nationalism and the necessity of cooperative global problem solving. Is the state becoming obsolete? Is global policy possible in such areas as environmental protection, resource management, and containment of the destructiveness of modern weapons? Usually offered every term.
SIS-095-006	SIS-140	Cross-Cultural Communic	International Service	School of International Service	Undergraduate	3	Examines the impact of culture on perception, thought patterns, values, and beliefs in order to better understand the behavior of individuals in different cultures. Specific concerns include cross-cultural conflict and negotiation; the relationship between dominant cultures and subcultures; the issues of race, gender, and class in various societies; and the dynamics of cross-cultural adjustment. Usually offered every term.
SIS-095-007	SIS-161	Civilizations of Asia	International Service	School of International Service	Undergraduate	3	Comparative study of the major historical, political, and cultural traditions of Chinese, Japanese, Indian, and Southeast Asian peoples. Usually offered every term.
SIS-095-008	SIS-206	Intro to Int'l Relations Rsrc	International Service	School of International Service	Undergraduate	3	Introduction to scientific method, data gathering, research design, statistical analysis, and computer applications for international relations and comparative studies research. The course is designed for the beginning student and employs a hands-on approach. The course also develops the analytical skills students need as active consumers of research findings. Applications are geared to research projects to be encountered in subsequent SIS courses. Usually offered every term.
SIS-095-009	SIS-210	Human Geography	International Service	School of International Service	Undergraduate	3	A topical investigation of the interrelationships between human institutions and their surrounding environment. Provides a systematic spatial perspective to the interaction between physical, cultural, ecological, economic, and political systems on both local and global scales. Usually offered every term. Prerequisite for General Education credit: ANTH-110 or LIT-150 or RELG-185 or SIS-140 or SOCY-110.

SIS-095-010	SIS-215	Compet in Interdep World	International Service	School of International Service	Undergraduate	3	Economic competitiveness is a major contemporary issue, not only for the major powers, but also for newly industrializing countries and for developing nations. The forces affecting international competition and competitiveness are discussed through an examination of both domestic issues (debt, deficit, innovation, trade, education) and international issues, both political and economic. Usually offered every term. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110.
SIS-095-011	SIS-245	The World of Islam	International Service	School of International Service	Undergraduate	3	The "inner dynamic" of Islamic culture and an inside look at the workings of Islamic society - a society seen as a whole with its own characteristic inner force and propellant. Original readings illustrating the Islamic paradigm and discussion of the complex relationship among reform, renewal, and fundamentalism stemming from this paradigm. Usually offered every fall. Prerequisite for General Education credit: ANTH-110 or LIT-150 or RELG-185 or SIS-140 or SOCY-110.
SIS-095-012	SIS-264	Contemporary Middle East	International Service	School of International Service	Undergraduate	3	The Middle East's contemporary political culture and its historical, economic, geographic, and social roots, with special attention to the Arab world. Usually offered every term.
SIS-095-013	SIS-265	Contemporary Africa	International Service	School of International Service	Undergraduate	3	Africa's contemporary political culture and its historical, economic, geographic, and social roots, with special attention to Africa south of the Sahara. Usually offered every term.
SIS-095-014	SIS-276	Contemporary Latin America	International Service	School of International Service	Undergraduate	3	Major political, social, and economic change in Latin America, its foundations, factors accelerating and impeding it, and prospects and trends. Usually offered every term.
SIS-095-015	SIS-308	Intro Peace & Conflict Resolut	International Service	School of International Service	Undergraduate	3	Conflict and violence, as well as cooperation and peaceful change, within and among individuals, cultures, and systems. Effective means for diminishing the level of violence, for increasing the potential for non-exploitative cooperative coexistence, and for collaborative conflict resolution are explored. Usually offered every term.
SIS-095-016	SIS-382	Analysis of Us Foreign Policy	International Service	School of International Service	Undergraduate	3	Approaches to the study of American foreign policy processes and decision making; the role of the president, the bureaucracy, the Congress, and public opinion. Attention to U.S. relations with select countries and regions. Usually offered every term.
SIS-095-017	SIS-496	Health and Development	International Service	School of International Service	Undergraduate	3	Topics vary by section, may be repeated for credit with different topic.
SIS-095-018	SIS-496	Int'l Security & Arms Control	International Service	School of International Service	Undergraduate	3	Topics vary by section, may be repeated for credit with different topic.
SIS-095-019	SIS-496	Nat'l Security and Immigration	International Service	School of International Service	Undergraduate	3	Topics vary by section, may be repeated for credit with different topic.
SIS-095-020	SIS-504	Multinational Corporations	International Service	School of International Service	Undergraduate/Graduate	3	The structure and functions of multinational corporations in the global system and their developmental effect on other actors. Usually offered every term.
SIS-095-021	SIS-553	Cent & East Europe in Trans	International Service	School of International Service	Undergraduate/Graduate	3	A comparative approach exploring the circumstances leading to and the consequences of the transitions in central and eastern Europe. Historical, economic, and political perspectives are emphasized. Assessment of relative successes and failures of the transitions and prospects for the region's future. Usually offered every term.

SIS-095-022	SIS-579	Korean Politics & Foreign Pol	International Service	School of International Service	Undergraduate/Graduate	3	Topics vary by section, may be repeated for credit with different topic. Comparative perspective on contemporary international relations with regional or area focus. Brings theory to bear on the study of the area. How do major theoretical constructs contribute to understanding the region? Conversely, how does knowledge of the topic area extend the range of generalizations in the social sciences? Usually offered every term.
SIS-095-023	SIS-596	Religion and Peacebuilding	International Service	School of International Service	Undergraduate/Graduate	3	Topics vary by section, may be repeated for credit with different topic.
SOCY-095-001	SOCY-100	American Society	Sociology	College of Arts and Sciences	Undergraduate	3	American pluralism and the variety of social arrangements and relationships found in American society. The emphasis is on how society is stratified; how organizations and institutions influence the way Americans think, talk, feel, and act; and how different groups (racial and ethnic) and divisions (gender and class) within society have differential access to power and privilege. Usually offered every term.
SOCY-095-002	SOCY-110	Views From the 3rd World	Sociology	College of Arts and Sciences	Undergraduate	3	Introduction to the sociology of the Third World through study of the works of its own intellectuals and political leaders. Reflections on Third World societal structures and explanations of dilemmas of development and of strategies for overcoming these dilemmas. The course links texts to their Third World context. Usually offered every term.
SOCY-095-003	SOCY-235	Women in the Third World	Sociology	College of Arts and Sciences	Undergraduate	3	Focusing on Third World women and social change in different cultural contexts and in the global political-economic system, this course emphasizes the centrality of women in the rapidly changing world, particularly in terms of work, distributive justice, development policy, democratization, and the environment. Usually offered every spring. Prerequisite for General Education credit: ANTH-110 or LIT-150 or RELG-185 or SIS-140 or SOCY-110.
STAT-095-001	STAT-202	Basic Statistics - Bus/Econ	Mathematics and Statistics	College of Arts and Sciences	Undergraduate	4	Classification of data, averages, dispersion, probability, frequency distributions, confidence intervals, tests of significance, nonparametric techniques, simple regression, and correlation. A package of computer programs is used to demonstrate various statistical techniques. Separate sections are available for biology, business, economics, psychology, education, sociology, and government majors. Usually offered every term. Prerequisite: MATH-15x or permission of department.
STAT-095-002	STAT-302	Intermediate Statistics	Mathematics and Statistics	College of Arts and Sciences	Undergraduate	3	Acquisition and development of statistical methods that are used commonly throughout the social sciences, the physical sciences, and governments for research as well as for routine planning and forecasting. Methods include techniques for estimation and inference with qualitative and quantitative data focusing on regression, correlation, analysis of variance and nonparametric statistics. Usually offered every term. Prerequisite: a grade of C or higher in STAT-202, or permission of department. Note: students may not receive credit for STAT-302 and either STAT-300 or STAT-514.
SWAH-095-001	SWAH-103	Swahili Elementary II	Language and Foreign Studies	College of Arts and Sciences	Undergraduate	3	