1. NONPROFIT MANAGEMENT (12 credits)

Faculty Advisors: Professors Anna Amirkhanyan and Lewis Faulk

Nonprofit organizations play a substantial role in the formulation and delivery of public services. This concentration introduces students to a variety of general management practices used in the nonprofit sector: defining organizational missions, building effective governance structures, acquiring resources, maintaining high standards of fiscal, legal and professional accountability, managing human resources, and thinking strategically. More broadly, this concentration educates students in the many administrative challenges faced by small community-based or large professionalized organizations in today's "networked economy" where organizations increasingly interact, compete, and collaborate with other service providers, policy-makers and regulators.

Required Courses (6 credits)

- 1. PUAD 681 Managing Nonprofit Organizations (3)
- 2. Select one of the following two courses:
 - a. PUAD 682 Nonprofit Resource Development (3)
 - b. PUAD 696 Nonprofit Policy Advocacy and Law (3)

Suggested Courses/Recent Offerings to Complete Requirements:

•	PUAD 613	Global Governance and Policy (3)
•	PUAD 615	Public-Private Partnerships (3)
•	PUAD 619	Ethical Issues in Public Policy (3)
•	PUAD 633	Budgeting and Financial Management (3)
•	PUAD 683	Marketing for Nonprofit Organizations (3)
•	PERF 503	Technology and Fundraising (3)
•	PERF 505	Grant Writing for Nonprofit Organizations (3)
•	PERF 572	Introduction to Technology and Arts Management (3)
•	PERF 573	Technology and Marketing the Arts (3)
•	PERF 583	Legal Issues in the Arts (3)
•	PERF 587	International Cultural Management (3)
•	PERF 596	Arts Enterprise (3)
•	PERF 675	Board Governance and Leadership (3)
•	SIS 635	NGO Management: Best Practice (3)
•	MGMT 670	Nonprofit and Social Entrepreneurship (3)
•	ACCT 560	Governmental and Not-for-Profit Accounting (3) *(ACCT 607)

To complete this concentration, students may take other approved graduate level courses in policy, management or small business administration.

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^{*}indicates prerequisite

Arts Management Focus

This concentration, a joint effort of the Department of Public Administration and Policy and the Department of Performing Arts, prepares students for the administrative work associated with the presentation of music, theater, and other arts. Professor Ximena Varela, Director of the Arts Management program, advises students in this concentration.

Additional Required Course for the Arts Management Focus (3)

PERF 571 Marketing the Arts (3)