

Abroad at AU Courses Fall 2010

Abroad at AU Course Code	AU Course Code	Title	Department	School	Level	No of Credits	Course Description
ACCT-095-001	ACCT-241	Principles of Managerial Acct	Accounting	KOGOD	Undergrad	3 cr	Students are introduced to cost measurement and analysis, budgeting, and performance evaluation. Focuses on how managers use accounting information as a basis for planning and controlling operations. Prerequisite: ACCT-240.
ACCT-095-002	ACCT-240	Principles of Financial Acct	Accounting	KOGOD	Undergrad	3 cr	An introduction to the accounting profession, business entities, and all elements of basic financial statements. Introduces financial statements as a communications link between firms and their stakeholders, as a basis for assessing managerial performance, and as a basis for contracting.
ACCT-095-003	ACCT-341	Intermediate Accounting II	Accounting	KOGOD	Undergrad	3 cr	The second of a two-course sequence on financial accounting and reporting. Students use concepts and techniques developed in ACCT-340 to study a wide range of accounting issues including the accounting and reporting for fixed assets, intangibles, liabilities, and owners' equity; and the preparation and interpretation of the statement of cash flows. Prerequisite: ACCT-340.
AMST-095-001	AMST-206	American Dreams American Lives	American Studies	CAS	Undergrad	3 cr	An interdisciplinary study of key themes in American self-definition including equality, opportunity, and the changing landscape, as articulated by theorists and as challenged by an increasingly diverse urban and technological nation. Explores changing American ideals and experiences, with emphasis on ordinary citizens as well as institutions. Usually offered every fall.
ANTH-095-001	ANTH-215	Sex, Gender, and Culture	Anthropology	CAS	Undergrad	3 cr	How economic systems, social structures, and values construct and redefine biological distinctions between women and men. Includes gender in egalitarian societies; origins and consequences of patriarchy; gay and lesbian cultures; gender, politics, and social change. Case studies from tribal, state-level, and post-colonial contexts. Usually offered every term. Prerequisite for General Education credit: ANTH-110 or LIT-150 or RELG-185 or SIS-140 or SOCY-110.
ARAB-095	ARAB-102-001	Arabic, Elementary I	Language/ Foreign Studies	CAS	Undergrad	5 cr	Introduction to modern standard Arabic used in formal situations, meetings, instruction in schools and universities around the Arab world, and the media. The phonology and script of the language, important syntactic structures, morphology, understanding simple material including frequent structural patterns and vocabulary. Usually offered every fall.
ARTH-095-001, ARTH-093-003	ARTH-105	Art: The Historical Expert	Art History	CAS	Undergrad	3 cr	An introduction to works of art in historical context. Western art from prehistory to the present with in-depth study of such major architectural monuments as the Parthenon, Chartres Cathedral, St. Peter's in Rome, and such artists as Michelangelo, Raphael, El Greco, Gentileschi, Rembrandt, the French Impressionists, and Picasso. Usually offered every term.
ARTH-095-002	ARTH 210	Modern Art: 19th&20th Century	Art History	CAS	Undergrad	3 cr	An introduction to the art of the modern period. Presents in cultural and historical contexts the work of major artists such as David, Goya, Delacroix, Monet, Van Gogh, Cézanne, Picasso, Matisse, Duchamp, Pollock, and many others. Emphasizes what is unique about modern art and the expanding conception of creative expression in our era. Usually offered every term. Prerequisite for General Education credit: ARTH-105 or COMM-105 or LIT-120 or LIT-135.

ARTS-095-001	ARTS-235	Artist's Perspect: Multimedia	Art: Studio	CAS	Undergrad	3 cr	This introductory course investigates aesthetic, technological, and socio-cultural concerns in multimedia through the creation of interactive digital artworks. The course emphasizes the understanding of key paradigms, including media integration, interactivity, hypermedia, and immersion, essential to the construction of narrative specific to the medium. Students learn the language of multimedia and its context in contemporary art.
ARTS-095-002	ARTS-360	Drawing Studio	Art: Studio	CAS	Undergrad	3 cr	May be repeated for credit. This is an intermediate and advanced course in drawing. Students explore selected drawing media, locate a direction of study, and develop a personal visual vocabulary in artwork. Drawing is investigated as an initiating and developing tool for creative thinking. Emphasis is on the process, production, and research needed to produce consistent and creative work. Usually offered every term. Prerequisite: ARTS-205 or equivalent.
ARTS-095-003	ARTS-100-006	Art: Studio Experience	Art: Studio	CAS	Undergrad	3 cr	This beginning studio course introduces students to painting, drawing, sculpture, and design combined with visual literacy. The course focuses on the interrelationship of hand, eye, and mind to create informed works of art that engage larger critical, formal, or cultural dialogues and relate basic visual language to analytic and creative processes of the artist. Usually offered every term.
BIO-095-001	BIO-200	Struct & Funct of Hum Body	Biology	CAS	Undergrad	3 cr	The human organism as a paradigm for biological organization. The relationship between structure and function of organ systems. Disease processes in the context of normal physiology; social concerns from a biological perspective. Usually offered every term. Prerequisite for General Education credit: BIO-100 or BIO-110 or ENVS-150 or PSYC-115.
CHEM-095-001	CHEM-100	The Molecular World	Chemistry	CAS	Undergrad	3 cr	A general introduction to chemistry leading to biochemistry and the chemistry of life. Study of the composition of materials, their structures and properties, related energy conversions, and the use of molecular genetic information. Questions of scientific inquiry and the scientific method in cultural and historical contexts are considered. Usually offered every term. Prerequisite: completion of the University Mathematics Requirement, or concurrent enrollment in MATH-170 or MATH-211 or STAT-202.
COMM-095-001 COMM-095-007	COMM-100	Understanding Media	Communications	SOC	Undergrad	3 cr	(BJ, PJ, PC, FM) Building on students' individual and collective experiences of mass media (print, film, radio, television, and digital media), this course analyzes American media institutions: their development and social role; the economic and political constraints they face; and their effect on us as a society and as individuals. Usually offered every term.
COMM-095-002	COMM-280	Contemp Media Global Soc	Communications	SOC	Undergrad	3 cr	(BJ, PJ, MS) An exploration of the relationship between international communication and foreign policy, with an emphasis on the traditions, practices, legal aspects, government controls, and attitudes in various countries and their impact on freedom of thought and expression. Usually offered every fall. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105G or SIS-110.
COMM-095-003	COMM-105	Visual Literacy	Communications	SOC	Undergrad	3 cr	(PC, VM) (MS) Introduces students to the building blocks of visual design. Using conceptual thinking and basic compositional elements, students will learn basic elements and principles of visual communication and how to create visual messages with basic techniques in the photographic, video and web arts. This course is structured so students have an opportunity to work with professors who have an expertise in their specified field. Usually offered every term.

COMM-095-004	COMM-275	Dissident Media	Communications	SOC	Undergrad	3 cr	(BJ, PJ, MS) The evolution and impact of alternative media as forces for social change. How dissident groups have used non-establishment media such as suffragist and Socialist journals, African-American and gay presses, counterculture tabloids, Christian-right newsletters, and the "zines" of the 1990s to organize and bring about reform. Also examines the power of communication, the interplay between media and society, and the complex role of politically dissident media in American history. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
COMM-095-005	COMM-542	Media Relations	Communications	SOC	Undergrad	3 cr	This course provides students with a foundation of the principles and practices of media relations. The material covers a range of the practical skills necessary to become an ethical and effective PR representative. Prerequisite: COMM-301 or COMM-640, and minimum 2.5 GPA.
COMM-095-006	COMM-548	Global Journalism in 21st Cent	Communications	SOC	Undergrad	3 cr	(BJ, PJ, MS) The critical issues facing journalists and the news media on a global scale. Examines diversity of international news media and focuses on trends such as the power and influence of global media moguls, the threats of violence and detention that confront journalists around the world, and the role of the news media in the process of political change. Usually offered every spring. Prerequisite: minimum 2.5 GPA.
COMM-095-008	COMM330-002	Principles of Photography	Communications	SOC	Undergrad	3 cr	(FM, PJ, PC) Introduction to basic technical and aesthetic principles of black and white photography, from learning how to operate 35mm film and digital SLR cameras, to processing and developing film, and printing both in the darkroom and digitally. Meets with COMM-630. Usually offered every term. Prerequisite: COMM-105 or ARTS-100 or GDES-200, film and media arts, graphic design, or multimedia major, and minimum 2.5 GPA.
COMM-095-009	COMM-310	Public Speaking	Communications	SOC	Undergrad	3 cr	(PC) Principles of effective speaking. Practice in preparing and presenting several types of public address. Usually offered every term. Note: students may not receive credit for both COMM-310 and COMM-210. Prerequisite: minimum 2.5 GPA.
CSC-095-001	CSC 330 001 CSC 540 001	Organization of Computer Syst	Computer Science	CAS	Undergrad	3 cr	Logical circuit design, integrated circuits and digital functions, data representation, register transfer operations and microprogramming, basic computer organization, the central processor, and arithmetic operations. Usually offered every term. Prerequisite: completion of the College Writing and English Competency Requirement, and ITEC-234 or CSC-280.
ECON-095-001	ECON 301 002	Intermediate Macroeconomics	Economics	CAS	Undergrad	3 cr	Concepts and theory of national income determination, employment, and economic growth. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-002	ECON 319-001	U.S. Economic History	Economics	CAS	Undergrad	3 cr	The nature and sources of economic growth, the institutional transformation associated with economic development, and the social and economic consequences of economic change in the United States from the colonial times to the present. Usually offered every spring. Prerequisite: ECON-100 and ECON-200.
ECON-095-003	ECON 361 001	Economic Development	Economics	CAS	Undergrad	3 cr	Survey of major issues related to the economics of developing countries in Latin America, Africa, and Asia. Includes the meaning and measurement of economic development, theories of development and underdevelopment, and policies to alleviate poverty and promote development in the low-and middle-income countries of the world. Usually offered every fall. Prerequisite: ECON-100 and ECON-200.

ECON-095-004	ECON 346-001	Compet,Reg & Business	Economics	CAS	Undergrad	3 cr	Historical and contemporary analysis of industrial market structures and of the behavior of business firms in the United States. The rise of large corporations, monopoly power and its effects on economic and social welfare, control over large corporations, and governmental regulation of business. Usually offered every fall. Prerequisite: ECON-100 and ECON-200.
ECON-095-005 ECON-095-010	ECON-100	Macroeconomics	Economics	CAS	Undergrad	3 cr	An introduction to the basic principles of macroeconomics, stressing national income, unemployment, inflation, economic growth, depression, prosperity, international economics, economic development, alternative approaches to economics, and current issues and controversies. Usually offered every term.
ECON-095-006	ECON300-002	Intermediate Microeconomics	Economics	CAS	Undergrad	3 cr	Theory of relative prices of commodities and productive services under perfect and imperfect competition. Theory of the firm and consumer demand. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-007	ECON 379-001	Economics of Environmental Pol	Economics	CAS	Undergrad	3cr	This course explores the relationship between economic activity and the natural environment from both neoclassical and ecological perspectives to understand the meaning and implications of sustainable development. Includes environmental protection, resource conservation, evaluation of environmental costs and benefits, and optimal management of natural resources. Also compares different policy approaches to regulating pollution and the exploitation of common property resources. Usually offered every spring. Prerequisite: ECON-100 and ECON-200.
ECON-095-008 ECON-095-009 ECON-095-018	ECON-200	Microeconomics	Economics	CAS	Undergrad	3 cr	The basic principles of microeconomics and their applications; supply and demand, operation of markets, consumer and enterprise behavior, competition and monopoly, income distribution, discrimination, and alternative approaches to economics. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
ECON-095-011	ECON-374-001	Gender Roles in the Economy	Economics	CAS	Undergrad	3 cr	Explores the gender dimensions of economic life. For economics majors, an in-depth look at the different roles of men and women in the community, the market, and within the household, and how these are affected by economic and social change. For women's studies and other social sciences majors, the discipline of economics is brought to bear on the study of women's and men's well-being and status in society. Prerequisite: ECON-100 and ECON-200.
ECON-095-012	ECON-396-001	Domestic Economic Policy	Economics	CAS	Undergrad	3 cr	Current issues in domestic economic policy making in Washington, DC are lyzed in this course. It begins with an assessment of the state of the U.S. economy, with particular attention to the current "Great Recession" and the signs of recovery. Then the class considers the following policy responses to the Great Recession: housing and mortgage policy, financial regulation policy, monetary policy, and fiscal policy in the form of the stimulus package. Health care reform, energy, and climate policy are also studied.
ECON-095-013	ECON-317	Political Economy	Economics	CAS	Undergrad	3 cr	Analysis of political economic theories including Veblen, institutionalists, neo-Ricardians, and modern Marxist and American radical dissenters from orthodox neoclassical economic theory, and application of those theories to problems, emphasizing the interdependence of political, economic, and social forces in contemporary societies. Prerequisite: ECON-100.

ECON-095-014	ECON-322	Intro to Econometrics	Economics	CAS	Undergrad	3 cr	Review of the theory of economic statistics and statistical techniques. Emphasis on applying statistical models to economic data. Regression analysis and estimation of economic models. Includes violations of the basic assumptions of the regression model, dummy variables, and analysis of variance. Index numbers and time series analysis. Lab allows students to learn how to apply theory of economic statistics. Usually offered every spring. Prerequisite: ECON-100, ECON-200, and STAT-202.
ECON-095-015	ECON-370-001	International Economics	Economics	CAS	Undergrad	3 cr	Introduction to the economics of international trade and finance, including why countries trade, commercial trade policies and their effects, balance of payments and the economics of foreign exchange markets, and the operation and effects of fixed and flexible exchange rates. Usually offered every term. Prerequisite: ECON-100 and ECON-200.
ECON-095-016	ECON-372-001	International Econ: Finance	Economics	CAS	Undergrad	3 cr	Determination of income, employment, and inflation in open economies; international impact of monetary-fiscal policies under fixed and flexible exchange rates; theories of exchange-rate determination; and international monetary organization and reform. Usually offered every fall. Prerequisite: ECON-301. STAT-202 is recommended.
ECON-095-017	ECON-505-001	Intro Mathematical Economics	Economics	CAS	Undergrad	3 cr	Comparative static and comparative dynamic analysis of linear and nonlinear economic models. Usually offered every term. Prerequisite: MATH-221 or equivalent.
FIN-095-001 FIN-095-002 FIN-095-005	FIN-365	Business Finance	Finance	KOGOD	Undergrad	3 cr	Introduction to business finance, including global aspects, overview of money, and capital markets; financial analysis and time value of money; corporate securities, stock and bond pricing; acquisition and use of funds and cost of capital; capital budgeting. Also includes an introduction to portfolio diversification and asset pricing models. Prerequisite: ACCT-240, ECON-200, ITEC-200, and STAT-202.
FIN-095-003	FIN-469-001	Investment Analysis	Finance	KOGOD	Undergrad	3 cr	Investment objectives. Methods of appraising corporate equity, debt, and other securities. Portfolio theory and management, technical analysis, random walk theory, and the role of institutional investors. Case studies and computer simulation are used. Prerequisite: FIN-365 and upper-division standing. Note: students may not receive credit for both FIN-469 and FIN-312.
FIN-095-004	FIN-200	Pers Finance & Finan Inst	Finance	KOGOD	Undergrad	3 cr	Provides the background for making personal financial decisions within a social and institutional context and developing future financial plans. Shows how to set financial goals, devise strategies to attain them, and understand the tradeoffs inherent in the decision-making process. Includes cash flow control, banking, credit, taxes, financing houses and automobiles, insurance, investments, and estate planning. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
FIN-095-006	FIN-463 IBUS-463	International Finance	Finance	KOGOD	Undergrad	3 cr	The structure and nature of the international monetary system and the operation of exchange markets, foreign exchange exposure, and foreign capital markets. The cost of capital in an international context is also studied, as well as some of the major issues in international accounting, taxation, and banking. Prerequisite: IBUS-300, FIN-365 and upper-division standing.
FIN-095-007	FIN-468	Intermediate Corporate Finance	Finance	KOGOD	Undergrad	3 cr	Investment, financing, and dividend-policy decisions of the financial manager. Case studies and problems are some of the tools used to enable the student to make and see the effects of financial decisions. Prerequisite: FIN-365 and senior standing.

FIN-095-008	FIN- 462	Private Wealth Mangement	Finance	KOGOD	Undergrad	3cr	This course focuses on methods of sound money management in preparation for Certified Financial Planner (CFP) certification. Students learn to prepare personal financial plans, evaluate and select management investments, analyze insurance, and use credit effectively; including mortgages. The course also covers financial strategies for tax minimization and retirement planning. The methodology is that of life-cycle planning and personal risk management. Prerequisite: FIN-365.
FIN-095-009	FIN- 460	Financial Modeling	Finance	KOGOD	Undergrad	3cr	This course provides students with decision-making skills derived from the ability to understand, perform, and interpret complex financial calculations and models used in finance. Prerequisite: FIN-365.
GDES-095	GDES-220-002	Computer Literacy for Design	Graphic Design	CAS	Undergrad	3 cr	Concentration on the development of technical skills by enabling students to use the computer as a tool for solving design problems. The course is geared towards foundation knowledge in using desktop publishing, illustration, digital imaging, and new media software, along with other technical and hardware computer issues. Usually offered every term.
GOVT-095-001 GOVT-095-003	GOVT-110	Politics in the U.S.	Government	SPA	undergrad	3cr	Study of major philosophical concepts that shaped government in the United States combined with an analysis of contemporary political institutions and behavior, focusing on the American governmental system. Four-credit sections include Washington laboratory experiences. Usually offered every term. Note: students may not receive credit for both GOVT-110 and GOVT-120.
GOVT-095-002	GOVT-306	American Political Thought	Government	SPA	Undergrad	3 cr	Concepts and theories on the nature and operation of American politics and government. Meets with GOVT-606. Prerequisite: GOVT-105.
GOVT-095-004	GOVT-352	Law and the Political System	Government	SPA	Undergrad	3 cr	Theoretical perspectives on political change together with case studies of societies in which the status quo has broken down. Emphasis on the political, cultural, social, and psychological aspects of domestic crisis and revolution, with the objective of increasing awareness and appreciation of other nations and their struggles. Usually offered every term. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110.
GOVT-095-005 GOVT-095-006	GOVT-130	Comparative Politics	Government	SPA	Undergrad	3 cr	How different societies, both Western and non-Western, have approached the political problems of order and responsiveness. The relationships, in a cross-cultural perspective, between the individual and the state; social and economic processes; culture and behavior. Usually offered every term.
GOVT-095-007	GOVT-105	Indiv Freedom vs Auth	Government	SPA	Undergrad	3 cr	The study of major philosophical discussions of the conflict between individual freedom and authority with analysis of the relation between this conflict and the problem of organizing a government. Usually offered every term.
GOVT-095-008	GOVT-215	Civil Rights & Liberties	Government	SPA	Undergrad	3 cr	The legal, political, and philosophical status of rights and liberties protected under the Constitution and laws of the United States; how political processes affect the definition of rights. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
HEBR-095	HEBR-116	Hebrew, Elementary Modern I	Foreign Language	CAS	Undergrad	3 cr	Focuses on the acquisition of basic vocabulary and grammatical structures in culturally authentic contexts through speaking, reading, writing, and listening comprehension. Designed for students with no prior experience with Hebrew. Usually offered every fall.

HFIT-095-001	HFIT-270-001	First Aid, CPR, and Medical Emergencies	Health and Fitness	CAS	Undergrad	3 cr	Training in first aid and CPR (Cardio-Pulmonary Resuscitation). Determination of the emergency and the course of action for rendering appropriate care. Information on the prevention, and care of wounds, application of dressings and bandages, choking procedures, musculoskeletal system injuries, burns, heat and cold injuries, emergency rescue techniques. Certification by the National Safety Council; First Aid Level 3 and CPR/BLS-B. Usually offered every term.
HFIT-095-002	HFIT-140-001	Beginning Fencing	Health and Fitness	CAS	Undergrad	3 cr	A general overview of the techniques, strategies, and psychology of foil fencing, with an emphasis on the historic perspectives and traditions from a variety of cultures. There is a dual emphasis on developing physical skills and studying the implementation of tactics in situations in the world of fencing. Usually offered every term.
HFIT-095-003	HFIT-170-002	Soccer	Health and Fitness	CAS	Undergrad	3 cr	Topics vary by section, may be repeated for credit with different topic. Development of skills, techniques, and knowledge of selected individual, dual, and team activities with emphasis on seasonal sports, including volleyball and soccer.
HFIT-095-004	HFIT-163-004	Yoga	Health and Fitness	CAS	Undergrad	3 cr	Through yoga exercise designed for all levels, participants increase flexibility, balance, and strength. Combining physical activity and lectures, students learn breathing and relaxation techniques, proper alignment, stress reduction, and how to heighten physical and mental awareness. Usually offered every term.
HFIT-095-005	HFIT-120-001	Beginning Martial Arts	Health and Fitness	CAS	undergrad	3 cr	Introductory course for the beginner to develop the basic skills of the martial arts. Physical and mental discipline are stressed, as well as self-defense techniques. Flexibility, balance, endurance, and strength are improved. The course prepares the student to advance to the Tae Kwon Do rank of Yellow Belt. Usually offered every term.
HFIT-095-006	HFIT-197	Group Aerobic Fitness	Health and Fitness	CAS	Undergrad	2 cr	Using aerobic activity to develop and maintain body awareness in five major areas: cardiovascular and muscular endurance, flexibility, muscular strength, and promotion of ideal body composition through activity with music. The goal is the reduction of emotional tension, greater productivity, improved performance, formation of fat-burning enzyme, and a healthier cardiovascular system. Usually offered every term.
HFIT-095-007	HFIT-250	Strategies in Stress Reduction	Health and Fitness	CAS	Undergrad	3 cr	The nature and causes of stress, its effect on the human body, and both cognitive behavioral approaches as well as relaxation techniques to control it. The course offers a holistic approach to stress management through a combination of lecture and laboratory on skills in relaxation. Methods include deep breathing, mental imagery, progressive muscular relaxation, muscle massage, art therapy, journal writing, value assessment and clarification, physical exercise, and meditation. Usually offered every term.
HFIT-095-008, HFIT-095-009	HFIT-180	Beginning Tennis	Health and Fitness	CAS	Undergrad	1 cr	Designed for beginners who have had little or no playing experience or formal instruction. Students learn the forehand, backhand, serve, volley, history, scoring, rules, and basic strategy. Usually offered every term.
HFIT-095-010	HFIT-210	Scuba	Health and Fitness	CAS	undergrad	2 cr	A balanced curriculum in skin and SCUBA diving, providing practical skill development in the pool and a thorough grounding in the physics, physiology, technology, and history of sport diving. Usually offered every term. Note: must be taken with HFIT-211 for certification. Students are responsible for cost of personal equipment.

HFIT-095-011	HFIT-211	Scuba Certification Lab	Health and Fitness	CAS	undergrad	1 CR	Includes five open-water dives in salt and fresh water, additional equipment training, and an introduction to boat as well as shore staging for sport diving. Basic rescue techniques are introduced. The laboratory, in conjunction with the standard course, is sufficient to qualify the student as a certified basic diver under the standards of a nationally recognized certifying organization. Usually offered every term. Prerequisite: must be taken concurrently with HFIT-210.
HFIT-095-012	HFIT-200	Lifetime Health & Fitness	Health and Fitness	CAS	undergrad	3 CR	The physiological, sociological, and psychological aspects of fitness and health are introduced. Emphasis is placed on developing self-responsibility for total wellness. Students will participate in fitness activities and classroom instruction and discussions. Usually offered every spring.
HIST-095-001	HIST-207	The United States since 1945	History	CAS	Undergrad	3 cr	Introductory course on the last half century of U.S. history. Growing cultural diversity of the American people and interrelatedness of international and domestic affairs. Impact of the Cold War and challenges to traditional ideologies and political solutions. Usually offered every term.
HIST-095-002	HIST-296-003	Mod European Hist: 1750-Pres	History	CAS	Undergrad	3 cr	This course explores major questions in the history of Europe since 1750. It focuses on four major topics: the French Revolution, in which new political traditions and ideologies developed that would have a major impact in modern European history; the rise of liberalism, exploring the effects of the Industrial Revolution, which transformed the lives and political aspirations of the working class and examining the emergence of mass politics, which gave voice to previously marginalized social groups, yet also motivated imperialism and murderous hatred between nations; the politics of totalitarianism as it developed in different ways in Nazism and Stalinism; and finally, the changes in European life after the destruction of the great empires of Western and Eastern Europe.
HIST-095-003	HIST- 343	History of Israel	History	CAS	Undergrad	3 cr	Traces the development of modern political Zionism in nineteenth-century Europe; the historical background leading to the establishment of the State of Israel in 1948; and the history of Israel since then, including patterns of Jewish immigration and its relationship to the Arab world.
HIST-095-004	HIST-202	The Ancient World: Greece	History	CAS	Undergrad	3 cr	From Minoan Crete through Alexander the Great. Literary and artistic masterpieces in their historical settings. Emphasis on ancient sources. Usually offered every fall.
HIST-095-005	HIST-248	Intro to Middle Eastern Hist	History	CAS	Undergrad	3 cr	The Middle East escapes any single definition; it has no readily-defined geographic, ethnic, religious, or political boundaries. This course surveys the historical experiences, institutions, and events that have connected the region's diverse peoples from the rise of Islam to the present. Usually offered every fall.
HIST-095-006	HIST-215	Soc Forces Shaped Amer	History	CAS	Undergrad	3 cr	The history of race, class, and gender in the United States from the war for independence to the present. The focus is on how these forces existed and continue to exist as intersecting material realities and contributors to the social attitudes held by residents of the United States. Usually offered every term. Prerequisite for General Education credit: LIT-125 or HIST-100 or HIST-110 or WGST-150.
HIST-095-007	HIST-318	Nazi Germany	History	CAS	Undergrad	3 cr	The political, social, and economic conditions that made it possible for Hitler to take power. The nature of Nazi rule. Emphasis on World War II and the Holocaust. Meets with HIST-618. Usually offered every spring.

IBUS-095-001	IBUS-301	International Marketing	Int'l Business	KOGOD	Undergrad	3 cr	The concepts and practices of marketing across national borders and the adaptations to the marketing program required because of the different needs, environmental constraints, and forms of competition in foreign markets. Prerequisite: IBUS-300 and either MKTG-300 or MKTG-250.
IBUS-095-002	IBUS-401	Cultural Envir of Int Business	Int'l Business	KOGOD	Undergrad	3 cr	The cultural factors affecting international business operations and their influence on the principal business functions of finance, marketing, procurement, production, public and external relations, and research and development. Prerequisite: IBUS-300 and upper-division standing.
IBUS-095-003	IBUS-408	Export Import Management	Int'l Business	KOGOD	Undergrad	3 cr	The management of the marketing processes of export/import operations, particularly for small and medium size firms. Includes the decisions involved with export/import activities, market selection strategies, distributor and supplier selection considerations, financing operations, supporting documentation, and the general management of export/import marketing variables. Prerequisite: upper-division standing.
IBUS-095-004 IBUS-095-005 IBUS-095-006	IBUS-200	Global Marketplace	Int'l Business	KOGOD	Undergrad	3 cr	A survey course focusing on the nature and scope of global trade and investment, the role of multilateral institutions including the World Bank, International Monetary Fund (IMF), and World Trade Organization (WTO), the international monetary system and exchange markets, and differences in national cultures in providing in the environment in which trade and investment take place. The course additionally focuses on the impacts that this environment has on the operating decisions of multinational enterprises, especially with respect to the development of global strategies and their effect on business functions such as management, marketing, finance, and operations. Prerequisite: completion of College Writing or English Competency requirement, and junior business major or MKTG-250.
ITAL-095-001	ITAL-118-002	Italian, Elementary I	Foreign Language	CAS	undergrad	4 cr	Prepares students to function in everyday situations. Focuses on the acquisition of basic vocabulary and grammatical structures in culturally authentic contexts through speaking, reading, writing, and listening comprehension. Designed for students with no prior experience with Italian. Usually offered every fall and summer.
JLS-095-001, JLS-095-002	JLS-101	Introduction to Law	Justice, Law and Society	SPA	Undergrad	3 cr	A general introduction to law and the legal system, including a survey of substantive law in both civil and criminal arenas. Students learn how the legal system operates and the basic categories of law, as well as discussing controversial issues in each area of law. Usually offered every term.
JLS-095-003	JLS-103	Critical Issues in Justice	Justice, Law and Society	SPA	Undergrad	3 cr	Political, legal, economic, and social problems of justice emphasizing crime, deviance, and other conduct resulting in such socially disapproved labels as mentally ill, delinquent, and criminal. Moral and theoretical issues involved and mechanisms for remedying injustice and controlling socially disapproved behavior. Usually offered every term.
LIT-095-001, LIT-095-008	LIT-135	Critical Approach to Cinema	Literature	CAS	Undergrad	3 cr	Analysis of film content and style through screenings and substantial readings in aesthetic theory and film history. Also considers social issues, cultural artifacts, and forms of artistic expression. Usually offered every term.
LIT-095-002	LIT-210	Survey of American Literature	Literature	CAS	Undergrad	3 cr	A historical study of American writers and their contributions to the diversity of American literary forms and intellectual life, from post-Civil War to the present. Writers are appraised aesthetically, both individually and in a cultural context. Usually offered every spring.

LIT-095-003	LIT-252	Survey of Literary Theory	Literature	CAS	Undergrad	3 cr	A survey of theoretical approaches to literature, covering major schools and movements. The course introduces a variety of critical methods, including New Criticism, structuralism, deconstruction, feminism, Marxism, etc. Usually offered alternate falls.
LIT-095-004 LIT-095-007	LIT-160	Culture of Higher Educ in the US	Literature	CAS	Undergrad	3 cr	This course explores cultural assumptions underlying academic practices and personal interactions in U.S. university communities, with special attention on how U.S. cultural norms are viewed by observers from other countries. Includes understanding the educational institutional context including the role of academic integrity; examining student-faculty interactions; conducting research; and successful cultural adaptation. Usually offered every term.
LIT-095-005	LIT-120	Interpreting Literature	Literature	CAS	Undergrad	3 cr	Analysis and interpretation of literary texts: poetry, drama, and prose fiction. The general process through which one comes to a more comprehensive understanding of literary works. Since interpreting entails the ability to communicate understanding, the course also teaches the writing of interpretive criticism. Usually offered every term.
LIT-095-006	LIT-125	Great Books: Western World	Literature	CAS	Undergrad	3 cr	This course enriches students' knowledge and appreciation of Western civilization by familiarizing them with some of the most important literary texts in Western literature from Homer through the nineteenth century. In addition to studying these works for their literary artistry, the course addresses the cultural context of these works, the ethical issues they address and the pivotal roles they have played in Western society, and what it means to call a work "a classic." Usually offered every term.
MATH-095-001	MATH-310	Linear Algebra	Math	CAS	Undergrad	3 cr	Vector spaces, systems of linear equations, solutions by matrices, determinants, linear transformations, and algebraic forms. Usually offered every spring and summer. Prerequisite: MATH-212 or MATH-222 (may be taken concurrently).
MATH-095-002	MATH-313	Calculus III	Math	CAS	Undergrad	3 cr	Vectors, functions of several variables, partial differentiation, and multiple integrals. Usually offered every term. Prerequisite: MATH-222.
MATH-095-003	MATH-501	Probability	Math	CAS	Undergrad	3 cr	Algebra of sets; probability in discrete sample spaces; combinatorial analysis; random variables; binomial, Poisson, normal, and other distributions; and applications. Usually offered every fall. Prerequisite: MATH-313 or permission of instructor.
MATH-095-004	MATH-151	Finite Mathematics	Math	CAS	Undergrad	3 cr	Review of algebra, sets, linear equations and inequalities, nonlinear inequalities, interest problems, systems of linear equations, functions and graphs, and elementary data analysis. Usually offered every term. Prerequisite: three years of high school mathematics or equivalent. Note: No credit toward mathematics major. Students may not receive credit for more than one course numbered MATH-15x.
MATH-095-005	MATH-221	Calculus I	Math	CAS	Undergrad	4 cr	Real numbers; coordinate systems; functions; limits and continuity; differentiation and applications; trigonometric functions; indefinite and definite integration and applications; fundamental theorem of integral calculus. Usually offered every term. Prerequisite: MATH-170 or four years of high school mathematics. Note: Students may not receive credit toward a degree for both MATH-221 and MATH-211.

MGMT-095-001	MGMT-353-004	Principles of Original Theory, Behavior & Management	Management	KOGOD	Undergrad	3 cr	Current management theories, research, and practice. Course content represents a synthesis of behavioral sciences providing a broad framework for management. Includes organizational goals and responsibilities, models, decision theory, planning control, organization, motivation, leadership, group behavior, conflict, and organizational change. Prerequisite: completion of College Writing or English Competency requirement and 12 credit hours in business.
MGMT-095-002	MGMT-360	Nonprofit/ Soc Entrepreneurship	Management	KOGOD	Undergrad	3 cr	Nonprofit and social entrepreneurs can be a dynamic change agent for society and this course provides an in-depth exposure to starting a new nonprofit as well as creating new ventures within an existing nonprofit organization. The course focuses on entrepreneurship thinking and the process for successful new ventures within a nonprofit context. In addition, entrepreneurship's actual and potential contribution to changing lives, improving the environment in which we live, and its contribution to overall national, regional, and local economic and social development are also included.
MGMT-095-003	MGMT-381	Managing Human Capital	Management	KOGOD	Undergrad	3 cr	Understanding the principles and operations of personnel administration and industrial-relations systems in organizations by analyzing and applying theoretical concepts to functional situations. Prerequisite: upper-division standing.
MGMT-095-004	MGMT-465	Negotiation	Management	KOGOD	Undergrad	3 cr	This course is designed to improve negotiating skills in all phases of the negotiating process through understanding prescriptive and descriptive negotiation theory as it applies to personal and professional negotiations. In-class simulations and out-of-class assignments are employed to introduce negotiation concepts in a variety of contexts, including one-on-one, multi-party, cross-cultural, third-party, and team negotiations. Prerequisite: upper division standing.
MGMT-095-005 MGMT-095-007 MGMT-095-008 MGMT-095-009	MGMT-201	Global Corporate Citizenship	Management	KOGOD	Undergrad	3 cr	Understanding the complexity of the business environment requires an understanding of business as a citizen. Certainly a good business citizen obeys the law, but is that sufficient? Good business citizenship also requires participation in the social order and accepting and perpetuating common values. This course prepares students to be managers and leaders of businesses that practice good citizenship in the global economy.
MGMT-095-006	MGMT-382	Entrepreneurship & Innovation	Management	KOGOD	Undergrad	3 cr	Entrepreneurship is a way of thinking and behaving that can enrich your life, enhance the organizations you are involved with, and create substantial, high-impact results. Successful entrepreneurs who start their own new ventures or new ventures within corporate, consulting, nonprofit, government, or social enterprises have developed many of the same attitudes, behaviors, knowledge, and skills.
MKTG-095-001	MKTG-300	Principles of Marketing	Marketing	KOGOD	Undergrad	3 cr	Introduction to marketing decision making in business and nonprofit organizations. Particular attention is devoted to analysis of customer needs; segmenting markets; and developing product, promotion, pricing, and distribution strategies. Relationships between consumers, business, and government are explored. Prerequisite: ECON-200.
MKTG-095-002	MKTG-301	Consumer Behavior	Marketing	KOGOD	Undergrad	3 cr	Study of marketing, psychology, sociology, and cultural anthropology to determine motivations for product purchases. A multimedia approach is used to illustrate the use of behavioral science theory to create new products and promotional campaigns. Students learn to analyze consumer decisions for products or services and to determine effectiveness of information provided by government and charitable organizations. Prerequisite: MKTG-300 or MKTG-250.

MKTG-095-003 MKTG-095-009	MKTG-302	Marketing Research	Marketing	KOGOD	Undergrad	3 cr	Study of research tools used to aid marketing decision making. Considers definition of research problems, selection of projects, and analysis of data. Execution of a consumer survey is a major component of the course. Students use computers to analyze research data. Prerequisite: MKTG-300 or MKTG-250, and STAT-202.
MKTG-095-004 MKTG-095-011	MKTG-411	Advertising & Marketing Comm Management	Marketing	KOGOD	Undergrad	3 cr	The role of advertising, public relations, personal selling, and sales promotion in business. Emphasis on how promotional campaigns are planned, created, and budgeted, and how these campaigns can inform buyers, change attitudes, and increase sales. Prerequisite: MKTG-301 (may be taken concurrently) and upper-division standing.
MKTG-095-005	MKTG-311	Internet Marketing	Marketing	KOGOD	Undergrad	3 cr	Analysis of the Internet's impact on marketing decision making. Includes Internet marketing strategy, electronic markets, customer purchase behavior, Internet marketing ethics, and the impact of the Internet on product development, promotion, pricing, and distribution strategies. Attention is devoted to integrating on-line and off-line marketing strategies. Prerequisite: MKTG-300 or MKTG-250.
MKTG-095-006 MKTG-095-008	MKTG-421	Brand Management	Marketing	KOGOD	Undergrad	3 cr	Students explore brand-building and brand management for products, services, and organizations. This highly-interactive course focuses on the strategies decisions and challenges faced by brand managers. Emphasis is placed on experience with proven strategies for building brands in the competitive marketplace, on the decisions and options faced by brand managers, and on the necessary tools to manage brands. Students construct the brand concept for a new advantage, create brand identity, and build brand equity over time. Prerequisite: MKTG-250 or MKTG-300.
MKTG-095-007	MKTG-441	Sports Marketing Management	Marketing	KOGOD	Undergrad	3 cr	This course for marketing majors and minors introduces students to managerial decision making within the sports industry and other businesses that use sports as an important component of their marketing strategies. The primary emphasis of the course is the application of marketing principles to actual problems faced by practicing sports marketers. Prerequisite: MKTG-300 or MKTG-250.
MKTG-095-010 MKTG-095-012	MKTG-250	Marketing & Business for Comm	Marketing	KOGOD	Undergrad	3 cr	This course provides an introduction to the fundamentals of marketing and business relevant to media and communications. Includes an overview of the principles of marketing, the business environment, and business strategy and an introduction to microeconomics and financial statements. Note: This course is designed for non-business majors only and may not be taken by students who have a declared or intended major in KSB.
MUS-021-041	MUS-021-041	Voice	Applied Music	CAS	Undergrad	0 cr	Prerequisite: permission of department. Note: noncredit 1/2 hour private instruction in voice, guitar, conducting, and keyboard, string, woodwind, brass, and percussion instruments for non-Performing Arts majors and minors. For more information call 885-3420. A special rate applies to this course.
PERF-095-001, PERF-095-004	PERF-110	Understanding Music	Performing Arts	CAS	Undergrad	3 cr	An introduction to musical language through listening and comprehension. The fundamentals of acoustics, melody, harmony, form, texture, and color in a wide range of music from ancient and global music to European concert music, jazz, blues, and popular music. Includes listening and concert attendance requirements. Usually offered every term.
PERF-095-002	PERF-120	Music Fundamentals	Performing Arts	CAS	Undergrad	3 cr	Introductory study of musical notation and theory including rhythm, intervals, scales, keys, chords, and musical forms. Usually offered every fall.

PERF-095-003	PERF-103	Beginning Jazz Dance	Performing Arts	CAS	Undergrad	3 cr	Study of jazz as a form emerging from African immigrant encounters with American society. The development of jazz dance in America covers the history of minstrelsy, vaudeville, and music theater. Technique development is augmented by readings, videos, readings, concerts, and written papers. Usually offered every term.
PERF-095-005	PERF-320	History of Rock Music	Performing Arts	CAS	Undergrad	3 cr	A stylistic examination of rock music from its origins to the present. Movements studied within a context of culture and society include blues, R&B, rockabilly, the folk revival, soul, doowop, the Motown sound, beach music, British rock, acid rock, hard rock, metal, disco, punk, grunge, and hip-hop. Usually offered every fall.
PERF-095-006	PERF-350-002	Fundamentals Of Acting	Performing Arts	CAS	Undergrad	3 cr	An intermediate-level acting class focusing on character analysis within the scene and within the play. Class discussion, instructor critique, improvisation, and vocal and physical warm-up are emphasized. Usually offered alternate falls. Prerequisite: PERF-251 and PERF-252 or permission of instructor.
PERF-095-007	PERF-450-003	Fundamentals Of Acting	Performing Arts	CAS	Undergrad	3 cr	All actors are small business owners. This course prepares students to enter the marketplace as a working actor. The course offers valuable strategies for creating a successful, fulfilling career as an actor. Students create a business plan, and discuss such concepts as branding and networking, as well as examining how to get an agent, cover letters, resumes, headshots, and marketing strategies. Guest speakers share their insights and strategies with the students regularly throughout the semester.
PHIL-095-001	PHIL-240	Ethics in the Profession	Philosophy	CAS	Undergrad	3 cr	This course provides a framework for thinking generally about ethics, and more specifically about professional ethics. In addition, it addresses ethical dilemmas that arise in the professions of government, law, business, medicine, the media, and the academy. Usually offered every fall. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
PHIL-095-002 PHIL-095-005	PHIL-105	Western Philosophy	Philosophy	CAS	Undergrad	3 cr	A historical introduction to the Western philosophical tradition. Students closely examine classic and contemporary texts on the nature of reality, truth, morality, goodness, and justice; the possibility of knowledge; faith, reason, and the existence of God; and the issue of freedom and determinism. Usually offered every term.
PHIL-095-003	PHIL-220	Moral Philosophy	Philosophy	CAS	Undergrad	3 cr	The theories concerning the nature of goodness found in Western philosophy. The major discussion issues are traditional principles for evaluating goodness and telling right from wrong; the difference between fact and value; the justification of normative judgments; objectivity in ethics; and the relationship between moral and nonmoral goodness. Usually offered every term. Prerequisite for General Education credit: GOVT-105 or HIST-115 or JLS-110 or PHIL-105 or RELG-105.
PHIL-095-004	PHIL-200	Intro to Logic	Philosophy	Cas	Undergrad	3 Cr	Basic principles of inductive and deductive reasoning. Text and exercises supplemented by readings and discussions in history, philosophy, and applications of logic. Usually offered every term.

PHYS-095-001	PHYS-110	University Physics I	Physics	CAS	Undergrad	4 cr	General physics as defined as the study of the properties and interactions of matter and energy using scientific methodology. Uses calculus-based mathematical methods in solving physical problems. Covers a full range of subjects in classical mechanics and thermodynamics, including lab experiments in mechanics, heat, and sound. Usually offered every fall. Prerequisite: MATH-221, may be taken concurrently.
PHYS-095-002	PHYS-220	Astronomy	Physics	CAS	Undergrad	3 cr	Theories of the formation of the universe, its structure and evolution over time. Stars, planets, and galaxies are born and change over the years; supernovae, neutron stars, pulsars, black holes, quasars, and solar systems are formed. Usually offered every term. Prerequisite for General Education credit: CHEM-100 or CHEM-110 or PHYS-100 or PHYS-105 or PHYS-110.
PSYC-095-001	PSYC-105	Psych: Understanding Human Behavior	Psychology	CAS	Undergrad	3 cr	Survey of the social bases of behavior and the individual foundations of group and social behavior. The concepts and methodologies of psychology in such areas as social learning, motivation, personality, sex similarities and differences, and abnormal behavior. The interaction between the individual and social institutions is emphasized. Usually offered every term.
PSYC-095-002	PSYC-205	Social Psychology	Psychology	CAS	Undergrad	3 cr	The processes of social thinking, such as the attribution of causality and the relation of attitudes to behavior; social influence, such as conformity, obedience, and persuasion; and social relations, including aggression, altruism, prejudice, and attraction. Focus on the individual in social settings. Research methods are emphasized. Usually offered every term. Prerequisite for General Education credit: ANTH-150 or PSYC-105 or SOCY-100 or WGST-125.
PSYC-095-003	PSYC-430-001	Human Sexual Behavior	Psychology	CAS	Undergrad	3 cr	Basic physiological knowledge, sex education, sexual myths, premarital and marital sexual behavior, homosexuality, pornography, etc. Emphasis on psychological aspects of sex and sexuality. Usually offered every fall.
PSYC-095-004	PSYC-235	Theories of Personality	Psychology	CAS	Undergrad	3 cr	Students explore and critically compare four major approaches to understanding uniqueness in human behavior, emotion, and thought: holistic, dynamic, learning, and trait/biological. Class debates, exercises, and a paper help students use these theories to understand their own and others' personalities. Usually offered every term. Prerequisite for General Education credit: ANTH-150 or PSYC-105 or SOCY-100 or WGST-125.
PSYC-095-005	PSYC-350-002	Child Psychology	Psychology	CAS	Undergrad	3 cr	Introduction to development from infancy through adolescence. Emphasis on theory and research in normal development: genetics, growth, and maturation; sensation and perception; motivation; cognitive and social functioning. Usually offered every term. Prerequisite: PSYC-105 or PSYC-115 or permission of instructor.
PUAD-095-001	PUAD-260-002	Administrative Politics	Public Administration	SPA	Undergrad	3 cr	An introduction to American public administration and the executive branch of government. Emphasis on the politics of administration and on the relationship of the bureaucracy with clientele groups, Congress, the White House, and the public. Usually offered once a year.

SIS-095-001	SIS-319-002	Asia: State & Globalization	International Service	SIS	Undergrad	3 cr	This course compares economic development strategies of the East Asian developmental states (Japan, Taiwan, South Korea and Singapore) and the more recent export-led growth models of Malaysia, China, and Vietnam. All cases have in common strong government intervention in their economies and strong export promotion policies. The differences in global economic conditions have led scholars to assert that the developmental state model is no longer viable. This course investigates what created the economic miracles of China and Vietnam, and earlier Malaysia, and whether the basic principles of the developmental state model still apply; is state intervention obsolete, possible, or necessary in the twenty-first century global economy? The class then contrasts the East and Southeast Asian models with India, an emerging economy and one that in the past has been seen as a failed developmental state and concludes by trying to find lessons with wider applicability for developing countries.
SIS-095-002	SIS-322-003	Human Rights	International Service	SIS	Undergrad	3 cr	This course provides a broad overview of international human rights, beginning with an exploration of the philosophical and political foundations and then turning to the main principles of international human rights law and policy. The course also provides a solid grounding in the main United Nations and regional systems for human rights protection and promotion. In addition, students are introduced to the methodology of human rights fact-finding, including interview techniques and planning investigations. Throughout the course, students are encouraged to think as both advocates and critics, and to explore whether and how they could make a productive contribution to this dynamic field. Usually offered every term.
SIS-095-003 SIS-095-011 SIS-095-013 SIS-095-016	SIS-105	World Politics	International Service	SIS	Undergrad	3 cr	Patterns of conflict and cooperation in a rapidly-changing world. The primary focus is on concepts and theories which provide a framework for analyzing and understanding contemporary issues. The course examines the behavior of states and other international actors, seeks to explain foreign policies, and identifies the main characteristics of interaction among states. Usually offered every term.
SIS-095-004	SIS-364-001	Contemporary Islam & Intl Relations	International Service	SIS	Undergrad	3 cr	Examines the nineteenth century Islamic reform movements in the Middle East and North Africa and the twentieth century neofundamentalist militant movements. The conflict between these movements and the forms of secular nationalism that developed during the same period, as well as the impact of Islamic movements on societies oriented toward Westernization and nationalism. Usually offered every spring.
SIS-095-005	SIS-519-002	Comparative Social Movements	International Service	SIS	Undergrad	3 cr	Examines a broad range of civil rights, revolutionary, and pro-democracy movements in Europe, the Middle East, Latin America, and the United States. Students develop a comprehensive theory about social movements in order to classify them and develop predictive models about their emergence, shape, and outcome.
SIS-095-006, SIS-095-015, SIS-095-020	SIS-206	Intro to Int'l Relations Rsrc	International Service	SIS	Undergrad	3 cr	Introduction to scientific method, data gathering, research design, statistical analysis, and computer applications for international relations and comparative studies research. The course is designed for the beginning student and employs a hands-on approach. The course also develops the analytical skills students need as active consumers of research findings. Applications are geared to research projects to be encountered in subsequent SIS courses. Usually offered every term.

SIS-095-007	SIS-255-003	China, Japan & the US	International Service	SIS	Undergrad	3 cr	A multidisciplinary introduction to China and Japan that explores the history, culture, social structure, literature, art, politics, economics, and foreign relations of these important countries. Particular attention is paid to the context of East Asian international relations. Usually offered every term. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110.
SIS-095-008	SIS-319-010	Critical Global Challenges	International Service	SIS	Undergrad	3 cr	The twenty-first century presents daunting challenges to U.S. foreign policy. Instability looms large and it is clear that the future U.S. role as a global leader is anything but assured. This course addresses the critical questions of how the United States has confronted serious policy challenges in the past and what U.S. policymakers need to do in the coming years to preserve American power, further U.S. interests, and enhance global stability. Students draft policy memos, conduct debates, and partake in simulations focused on the issues of paramount concern to U.S. foreign policy makers.
SIS-095-009	SIS-308-004	Intro Peace & Conflict Resolution	International Service	SIS	Undergrad	3 cr	Conflict and violence, as well as cooperation and peaceful change, within and among individuals, cultures, and systems. Effective means for diminishing the level of violence, for increasing the potential for non-exploitative cooperative coexistence, and for collaborative conflict resolution are explored. Usually offered every term.
SIS-095-010	SIS-396-001	Human Rights and The Media	International Service	SIS	Undergrad	3 cr	Through the close study of documentary films and other audio-visual material, this course introduces the concept of human rights issues. The course features close study of films and readings, with guest speakers drawn from the fields of documentary and human rights to explore specific human rights issues, such as the development of human rights strategies in U.S. foreign policy, the use of military force in the name of human rights, the role of the United Nations in human rights promotion, and the changing nature of human rights activism, and examines how audio-visual material, especially the documentary form, play a global watchdog role and both inform and persuade human rights stakeholders.
SIS-095-012	SIS-396-002	Mexican Politics	International Service	SIS	Undergrad	3 cr	This course introduces students to formative political developments in the state of Mexico during the twentieth century and the start of the twenty-first century. Students learn relevant history and its impact on the contemporary structure of Mexican society. Particular emphasis is given to questions of culture, social and economic development, civil society, and governance structures.
SIS-095-014, SIS-095-017, SIS-095-018, SIS-095-019, SIS-095-023	SIS-140	Cross-Cultural Communication	International Service	SIS	Undergrad	3 cr	Examines the impact of culture on perception, thought patterns, values, and beliefs in order to better understand the behavior of individuals in different cultures. Specific concerns include cross-cultural conflict and negotiation; the relationship between dominant cultures and subcultures; the issues of race, gender, and class in various societies; and the dynamics of cross-cultural adjustment. Usually offered every term.
SIS-095-021	SIS-355-001	European Foreign & Sec Policy	International Service	SIS	Undergrad	3 cr	This course provides a survey of European foreign policy since World War II, including the origins, evolution, and end of the Cold War; analysis of national foreign policies; U.S. bilateral relations with the major European powers, relationships with the European Union and NATO, economic issues, disputes about "global governance," cultural issues, anti-Americanism, and the future of the trans-Atlantic relationship; and the post-Sept. 11 security environment. Usually offered every fall.

SIS-095-022	SIS-382-003	Analysis of US Foreign Policy	International Service	SIS	Undergrad	3 cr	A survey of Arab-Israeli relations from their origins to the present. Includes an account of Zionism and Palestinian nationalism, the history of the British mandate, the Arab-Israeli wars, the involvement of external powers, and the quest for peace. The emphasis is on conflict resolution. Usually offered every spring.
SIS-095-024	SIS-331-001	Overview of European Union	International Service	SIS	Undergrad	3 cr	The European Union and its institutions, historical roots, the variety of its political scenery, the unity of its different cultures, and the strength of its economy--in brief, comprehending the European identity. Usually offered every term.
SIS-095-025	SIS-349-006	News Media & Foreign Policy	International Service	SIS	Undergrad	3 cr	The role of the news media and its impact on the foreign policy decision-making process, and the role they play as a channel of communication within the foreign policy establishment. Provides students with insight into the position of news media, especially the "elite" media within the international communication discipline.
SIS-095-026	SIS-215	Compet in Interdependent World	International Service	SIS	Undergrad	3 cr	Economic competitiveness is a major contemporary issue, not only for the major powers, but also for newly industrializing countries and for developing nations. The forces affecting international competition and competitiveness are discussed through an examination of both domestic issues (debt, deficit, innovation, trade, education) and international issues, both political and economic. Usually offered every term. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110.
SOCY-095-001	SOCY-210	Inequality: Class, Race, Ethnicity	Sociology	CAS	Undergrad	3 cr	Structured inequality in society in socioeconomic, racial, and gender terms. How the individual's life and experiences are circumscribed and structured by his or her position in the social stratification system. How and why stratification systems emerge and are reproduced and their alternatives. Usually offered every term. Prerequisite for General Education credit: COMM-100 or ECON-100 or GOVT-110 or SOCY-150.
SOCY-095-002	SOCY-225	Contemporary Arab World	Sociology	CAS	Undergrad	3 cr	The social, economic, and political structure of the Arab World with special emphasis on the impact on this region of the rise and fall of oil revenues. A macrosociological approach places the region in the global political economy and introduces students to its problematics and historical-cultural specificity. Usually offered every term. Prerequisite for General Education credit: ECON-110 or GOVT-130 or HIST-120 or SIS-105 or SIS-110.
SOCY-095-003	SOCY-335	Sociology of Birth & Death	Sociology	CAS	Undergrad	3 cr	One of the few common denominators among human beings is that each of us was born into this world and each of us will die. This course examines the sociological dimensions of human "entry and exit." It focuses on how society supports, controls, and constrains our arrival into and departure from the social world. The social, organizational, and cultural dimensions of birth and death are considered in terms of rites of passage, bureaucratization, social movements, cultural differences, and historical and contemporary contexts. Prerequisite: SOCY-205.
SOCY-095-004 SOCY-095-005	SOCY-150	Global Sociology	Sociology	CAS	Undergrad	3 cr	An introduction to sociology that focuses on the process of global social change as a critical factor in understanding contemporary societies. It emphasizes macrosociology (the study of large organizations and whole societies) and the creation of today's global society, including similarities and differences within it. Two major themes - modernization and globalization - are emphasized and their implications for individuals, groups, communities, societies, and governments are explored. Usually offered every term.

SOCY-095-006 SOCY-095-008	SOCY-110	Views from the 3rd World	Sociology	CAS	Undergrad	3 cr	Introduction to the sociology of the Third World through study of the works of its own intellectuals and political leaders. Reflections on Third World societal structures and explanations of dilemmas of development and of strategies for overcoming these dilemmas. The course links texts to their Third World context. Usually offered every term.
SOCY-095-007	SOCY-100	American Society	Sociology	CAS	Undergrad	3 cr	American pluralism and the variety of social arrangements and relationships found in American society. The emphasis is on how society is stratified; how organizations and institutions influence the way Americans think, talk, feel, and act; and how different groups (racial and ethnic) and divisions (gender and class) within society have differential access to power and privilege. Usually offered every term.
SPAN-095-001	SPAN-152-007	Spanish Elementary 1	Foreign Language	CAS	Undergrad	4 cr	Prepares students to function in everyday situations in the Hispanic world. Focuses on the acquisition of basic vocabulary and grammatical structures in culturally authentic contexts through speaking, reading, writing, and listening comprehension. Designed for students with no prior experience with Spanish. Usually offered every fall and summer.
SPAN-095-002	SPAN-352-002	Spanish Convers & Comp 1	Foreign Language	CAS	Undergrad	3 cr	Promotes the advanced active use of Spanish in culturally authentic contexts. Emphasis on the development of fluency and accuracy in oral and written communication. Usually offered every fall. Prerequisite: SPAN-253 or equivalent.
STAT-095-001	STAT-202-002	Basic Statistics: Bus/Econ	Statistics	CAS	Undergrad	3 cr	Classification of data, averages, dispersion, probability, frequency distributions, confidence intervals, tests of significance, nonparametric techniques, simple regression, and correlation. A package of computer programs is used to demonstrate various statistical techniques. Separate sections are available for biology, business, economics, psychology, education, sociology, and government majors. Usually offered every term. Prerequisite: MATH-15x or higher, or permission of department.
STAT-095-002	STAT-514-002	Statistical Methods	Statistics	CAS	Undergrad	3 cr	Averages, dispersion, probability, sampling, and approach to normality; simple and multiple regression; tests and confidence intervals for means, proportions, differences, and regression coefficients; nonparametric statistics; and analysis of variance. Usually offered every term. Prerequisite: STAT-202 or equivalent. Note: does not carry credit for majors in mathematics or statistics; students may not receive credit for STAT-514 and either STAT-300 or STAT-302.
WGST-095-001	WGST 350 001	History of the LGBT Movement	Womens/ Gender Studies	CAS	Undergrad	3 cr	This course examines current issues of importance to the lesbian, gay, bisexual and transgender (LGBT) communities within their historical, sociological, and political contexts. From the origins of the LGBT movement to its contemporary cultural impact, students study the derivations, development, and intersection of these issues as they are advanced and sustained by the LGBT communities' strategies and activism.