University Publications
Preferred Vendor List
2010

PRINTERS

**Anaconda Press**
7908 Parston Drive, Forestville, MD 20747
*Sales rep:* Cathy Cretu
*Phone:* 301-967-2300  *Fax:* 301-420-7314
*Specialties:* 4/c, high quality, special techniques; digital printing capabilities

**Arena Graphics**
2 Foxlair Court, Gaithersburg, MD 20882
*Sales rep:* Jim Lutz
*Phone:* 301-417-9690  *Fax:* 301-417-2877
*Specialties:* signage, banners, large format

**Art Litho**
3500 Marmenco Court, Baltimore, MD 21230
*Sales rep:* Stewart Jordan
*Phone:* 800-933-3204  *Cell:* 301-602-1252  *Fax:* 410-789-5300
*Customer Service Rep:* Joe Belt  *jbelt@artlitho.com*
*E-mail:* sjordan@artlitho.com
*Specialties:* 2/c, 4/c, all qtys; woman owned  *FSC-certified*

**ASAP Mailing and Fulfillment Center**
4600 Eisenhower Avenue, Alexandria, VA 22304
*Sales Rep:* Dan McNamara
*Other contact:* Leslie Heltley
*Phone:* 703-823-0500  *Fax:* 703-751-1496
*E-mail:* mcnamara@asapmail.com
*Mail services*

**Balmar**
16780 Oakmont Ave., Gaithersburg, MD 20877
*Sales rep:* Mary Memminger
*Customer Service Rep:* Penny Bowser
*Phone:* 703-289-9047  *Cell:* 202-437-6201  *Fax:* 703-207-0157
*E-mail:* mmemminger@balmar.com, pbowser@balmar.com
*Specialties:* 2/c, 4/c, all qtys—new short run (500) digital;  *FSC-certified*
*Mail services*

**Cavanaugh Press**
8960 Yellow Brick Rd, Baltimore, MD 21237
*Sales rep:* Tom Jasper
*Customer Service Rep:* Yolanda Tawney
*Phone:* 800-735-7746  *Fax:* 410-686-9218
*E-mail:* tjasper@cavanaughpress.com  *ytawney@cavanaughpress.com*
*Specialties:* 2/c, 4/c, all qtys  *FSC-certified*

**Colorcraft**
22645 Sally Ride Dr., Sterling, VA 20164
*Sales rep:* Nils Dailey  *Cell:* 703-989-6996
*Customer Service Rep:* Tracey
*Phone:* 703-709-2270  *Fax:* 703-709-7754
*E-mail:* ndailey@colorcraft-va.com
*Specialties:* 4/c, all qtys, web, digital printing  *FSC-certified*

**Copy General**
102-G Executive Drive, Sterling, VA 20166
*Phone:* 703-478-5252  *Fax:* 703-478-0829
*Sales rep:* Kenneth Chaletzky (owner), Laura d’All
*Customer Service Rep:* Laura d’All or Ken Barnum
*E-mail:* ken@copygeneral.com, laura@copygeneral.com
*Specialties:* digital printing, small qtys  *FSC-certification in progress 6/08*
*Mail services*

**CSI—Composition Systems Incorporated**
205 West Jefferson St., Falls Church, VA 22046
*Sales rep:* Gene Sullivan
*Other contact:* Wilt Gallaher  *wgallaher@csi2.com*
*Phone:* 703-205-0000  *Fax:* 703-205-2950
*E-mail:* gene@csi2.com  *www.csi2.com*
*Specialties:* large format, mounting, digital proofs, scitex scanning, laminating, display boards, magnets

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**Key:**
- Conventional and digital printing capabilities
- FSC-Certification
- Display and Presentation capabilities
- Only digital printing capabilities
- Mailing services
DeLong Lithographics
7205-D Lockport Place, Lorton, VA 22079
Sales rep: Marcia DeLong
Phone: 703-550-2110  Fax: 703-550-2032
E-mail: DeLongLitho@aol.com
Specialties: AU letterhead

Fannon Printing
1712 Mt. Vernon Avenue, Alexandria, VA 22301
Sales rep: Daniel Fannon
Phone: 703-683-5600  Fax: 703-683-2502
www.fannonprinting.com
E-mail: dgf@fannonprinting.com

Frank Gumpert Printing (formerly LEX)
1789 McGuckian Street, Annapolis, MD 21401
Sales rep: Mark Acton
Customer service rep: Jeff Jones jjones@fgpa.com
Phone: 410-280-6633  1-888-775-3737  Fax: 410-224-1445
E-mail: macton@fgpa.com  Web site: fgpa.com
Specialties: on demand, digital printing

Global Printing, Inc.
3670 Wheeler Avenue, Alexandria, VA 22304
Sales Rep: Shari Fox
Phone: 703-751-3611 x232  Cell: 703-785-0446
Fax: 703-823-4491
Specialties: 4/c, high quality, special techniques
FSC-certified

Herff Jones, Inc.
Scott Technology Park
90 Discovery Drive
Olyphant, PA 18447
Sales Rep: Ruth Hubbard
Phone: 1-800-447-4723  x147  Fax: 570-254-7065
Specialties: diploma covers

Impressions
5104 Frolich Lane, Tuxedo, MD 20781
Sales rep: Mo Spicci
Phone: 301-583-8300  Fax: 301-583-9131
E-mail: mo@impressdc.com, impresstdc@impressdc.com
Web site: www.impressdc.com
Specialties: 2/c, 3/c, fast turnaround

McCadle Printing
800 Commerce Dr., Upper Marlboro, MD 20774
Sales rep: Mac Hobbs
Customer service rep: @bna.com
E-mail: mac.hobbs@mcardlesolutions.com
Phone: 301-390-8531
Cell: 202-841-9084  Fax: 301-218-4265
Specialties: 4/c, high quality, special techniques
FSC-certified
Mail services

Mosaic
4801 Viewpoint Place, Cheverly, MD 20781
Sales rep: Greg Hansan
Phone: 301-927-3800  Fax: 301-927-3621
FSC certified
www.mosaicprint.com
FSC-certified

Peake DeLancey Printers, Inc.
2500 Schuster Drive, Cheverly, MD 20781
Sales rep: Michael Klyn
Customer service rep: Jeff Jones jjones@fgpa.com
Phone: 301-341-6544  Fax: 301-341-1162
Specialties: 4/c, high quality, special techniques, web
FSC-certified
Mail services

Printing Images
12266 Wilkins Avenue, Rockville, MD 20852
Sales rep: Jim Briggs  Cell: 301-906-4015
Customer service rep: Scott Meloy
Phone: 301-984-1140  Fax: 301-984-4483
E-mail: jbriggs@printingimages.com, smeloy@printingimages.com
Specialties: 2/c, 4/c, all qts; inhouse design; docutech
FSC-certified
Mail services

RR Donnelly (formerly Von Hoffmann)
1005 Commercial Drive, Owensville, MO 65066
Sales rep: Crystal Blankenship
Customer service rep: Eley
Phone: 800-325-8323
Fax: 573-437-1414
FSC-certified
Mail services

Schmitz Press
37 Loveton Circle, Sparks, MD 21152
Sales rep: Clay Doughty 202-494-9906
E-mail: clay@schmitzpress.com susan@schmitzpress.com
Customer service rep: Eley
Phone: 800-537-6183  Cell: 202-494-9906  Fax: 410-771-4342
Specialties: 4/c, high quality, special techniques;
FSC-certified
Mail services

Senoda Inc.
1050 Seventeenth St., N.W., Washington, D.C. 20036
Sales rep: Bill D’Amato
Phone: 202-441-3836  Fax: 301-490-7264
E-mail: bdamato@senoda.com
Specialties: 2/c, mail services, inhouse design
Mail services

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- Mailing services
- Display and Presentation capabilities
Silver Communications
102A Executive Drive, Sterling, VA 20166
Sales rep: Sterling Schiffman  301-419-2300
Phone: 703-471-7339     Fax: 703-471-9145
Specialties: newsprint (American Today)

Todd Allan
5760 Sunnyside Ave, Beltsville, MD 20705
Sales rep: Nancy Lim
Customer service rep: Nancy Lim
Phone: 301-982-0300     Fax: 301-982-5628
E-mail: nlim@toddallan.com
Cell: 301-325-8968
Specialties: 2/c, 4/c, all qtys; inhouse design; mailhouse capabilities
FSC-certified

Traypml (formerly Tray Business Systems)
P.O. Box 1087, Severna Park, MD 21146
Sales rep: Matt Bishop
Phone: 410-689-0713     Fax: 410-689-0751
Pager: 800-257-3193
E-mail: mbishop@traypml.com
Specialties: business forms, envelopes, 4/c, 2/c, display boards, stickers, promotional items, display boxes, magnets
FSC-certified

United Litho, Inc.
21800 Beaumeade Circle, Ashburn, VA 20147
Sales rep: Bill McPadden
Account Manager: Jessica Jordan
Phone: 703-858-4212     1-800-368-6100     Fax: 703-437-3229
Cell: 703-509-9589
E-mail: bmcpadden@sheridanmagazines.com
jjordan@unitedlitho.com
Specialties: Magazines, web
FSC-certified
Mail services

Westland Printers (formerly S & S Graphics)
14880 Sweitzer Lane, Laurel, MD 20707
Sales rep: Phil Arnold
Customer service rep: Anna Lears
Phone: 301-206-7710     Fax: 301-206-5436
E-mail: whitmore@unitedlitho.com
Specialties: 2/c, 4/c, inhouse design
FSC-certified

Whitmore Group
1982 Moreland Parkway, Annapolis, MD 21401
Sales rep: Tim Doyle
Customer service rep: Linda Taylor
Phone: 800-327-1982     Fax: 410-263-6833
E-mail: whitmore@unitedlitho.com
tdoyle@whitmore.com, ltaylor@whitmore.com
Specialties: 2/c, 4/c, pocket folders, posters with pads, digital printing
FSC-certified
Mail services

Xpertcolor
8160 Cryden Way, Forestville, MD 20747
Sales rep: Wanda Boucher
Phone: 301-967-0110     Fax: 301-967-0435
www.xpertcolorinc.com

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