

Consulting

Industry Overview

Consulting firms seek out bright individuals with strong leadership, problem solving, analytical, and reasoning skills. Consulting firms are located worldwide and include management/strategy consulting firms as well as firms specializing in specific areas like financial consulting, information technology, marketing, and HR. Some consulting firms also specialize in specific industries/sectors (such as Deloitte's federal practice or the Advisory

Board's focus on healthcare and education). Consulting firms also come in a variety of sizes. While some of the large, well-known ones such as Bain and McKinsey have multiple advisory practices, smaller boutique firms specialize in specific areas, and some companies have internal consulting departments. The industry is known for long hours and a lot of travel, but hours and length of client engagement vary.

Typical Specializations: Management, Information Systems and Technology, Accounting, Finance, Marketing

Recruiting Cycle

•••

Full Time

August – October:
Application Deadlines

October – November:
Interviews Begin

Nov – December: Hiring
Decisions

Internships

January – February:
Application Deadlines

Feb – March: Interviews

March – April: Hiring
Decisions

KCCD Events

•••

Consulting Day – September

Careerpalooza/Career-Con –
(fall/spring)

On-Campus Recruiting

Job & Internship Fair –
(fall/spring)

Kogod Network – April

Consulting

Sample Full-Time Jobs of Kogod Graduates



Federal Strategy and Operations Specialist, Deloitte
Consulting Associate, Cambridge Associates
Consultant, IBM
NYC Consultant, Protiviti
Technology Consultant, Protiviti
Development Consultant, Ronald McDonald House
Consultant, Health HIV
Consultant, Inter-American Development Bank
Consultant, EY
Consultant, PWC
Staff Consultant, Baker Tilly Virchow Krause
Consultant, Infostrat
Project Consultant, LogiSante
Associate Consultant, MicroStrategy
SLO Consulting, Deloitte

Sample Internship Sites



IBM
Deloitte
Protiviti
Ernst and Young
PWC

Note: Most large consulting firms have summer internship programs geared toward juniors/1st year MBAs

Organizations and Resources

[Kogod Undergraduate Business Association](#)

[Kogod Consulting Club](#)

[Association of Management Consulting Firms](#)

[Institute of Management Consultants USA](#)

[Consulting Magazine](#)

[Kennedy Consulting Research and Advisory](#)

[Consulting Crossing](#)

[Wet Feet Guide](#)

Vault Career Guide to Consulting (log in via CareerSource for free access)

Note: Many major consulting firms also publish articles on their sites.