Kevin Kern
Senior Vice President, Marketing
Konica Minolta Business Solutions U.S.A., Inc.

Date: April 26, 2010

To: All Konica Minolta Employees

Subject: Konica Minolta Response to CBS News Report

Last week CBS News delivered a rather sensationalized report about the ability of digital multifunctional products to retain information on hard disk drives. The good news is that Konica Minolta is a leader in the area of MFP information security. We certify our products' entire system architecture to ISO 15408 EAL level 3, and offer multiple data security capabilities standard on our MFP products. Konica Minolta can provide our customers with the tools to ensure their data is safe.

Attached is a letter you can feel free to share with your customers that addresses the issues raised in the CBS report. It points them to the security pages on our Website which provides a range of information including white papers and security manuals that more thoroughly explain the capabilities of our current and recent products.

I also would suggest that you take the time to review the information available to provide you with a better understanding of the extraordinary security capabilities of our MFP products.

Good Selling!

Kevin Kern
Senior Vice President, Marketing
Konica Minolta Business Solutions U.S.A., Inc.

Date: April 26, 2010

Subject: Digital MFP Security

A recent CBS News broadcast raised the issue of security of hard drive data in digital multifunctional products. Konica Minolta would like to assure you that we are a leader in the area of MFP security. Our MFPs can ensure documents that are copied, scanned, faxed or otherwise transmitted, do not remain stored on the hard drive or in DRAM memory as a standard feature. Additional standard security capabilities include:

- **ISO 15408 EAL Level 3 Certification for the Total System Architecture**
  Konica Minolta MFPs are independently certified to the ISO 15408 Data security standard as established by the Common Criteria for Information Technology Security Evaluation. While some vendors may only certify a component of the MFP or a "security kit," the entire system architecture on Konica Minolta MFPs is certified.

- **Password Protection**
  The built-in hard drive of the MFP is protected by a 20 digit alphanumeric password. This password is stored in the hard drive BIOS and prevents access to the hard drive data, as long as the correct password has not been entered. Therefore, even the removal of the hard drive and installation into a PC, laptop or other MFP would not allow access to the hard drive.

- **Hard Drive Encryption**
  128 bit AES encryption for any data temporarily stored on the hard drive. This includes scanned documents and other data.

- **Hard Drive Reformat**
  At disposal a key operator, administrator or technician can physically format (erase) the hard drive if the MFP needs to be relocated or at the end of lease. The hard drives can be overwritten (sanitized) using up to eight different highly secure methods including DOD, NASA, Air Force, and NSA standards.

- **Data Auto Deletion**
  Data Auto Deletion allows an administrator to set an auto deletion timer for data stored in the personal or public user boxes, as well as system boxes (e.g. secure print box or encrypted PDF print box). The auto deletion setting will erase the copy, print, scan or fax jobs stored in boxes, depending on the storage period and the time frame selected for deletion. The data is automatically erased using a highly secure, U.S. Department of Defense (DoD), overwrite method.

Konica Minolta is committed to supporting your IT security requirements. We not only conform to current internationally recognized data security standards, but sit on the committees that are developing future information technology security standards. We also offer a wide range of security solutions and services beyond the standard features of our products including integration into corporate IT security and authentication systems and Common Access Card support for DOD and government applications.

For more details on our range of security capabilities and offerings, click here to visit our Security Webpage or feel free to contact your authorized Konica Minolta representative.

Sincerely,