

Stalling for Time: My Life as an FBI Hostage Negotiator

Tuesday, September 21, 2010
American University
Mary Graydon Center Room 4
7:30pm-9:00pm

Please join author Gary Noesner, retired Chief of the FBI's groundbreaking Crisis Negotiation Unit as he shares career stories from his new book.

Moderator: James A. Thurber, Director, CCPS

"An intense, immersive narrative... readers will be impressed by the number of crucial moments in which Noesner has played a significant role—from the *Achille Lauro* hijacking in 1985 to the Freeman militia standoff in Montana in 1996. Vicariously entertaining."—*Kirkus Reviews*

"So gripping it grabs the reader by the throat. It's a spectacular read and every word of it is true."—Peter Bergen, author of Holy War, Inc. and The Osama bin Laden I Know

"Gary Noesner has done something remarkable with this book, turning the murky process of hostage negotiations into a set of predictable and clear routes to bargaining success."—Robert B. Cialdini, bestselling author of *Influence: Science and Practice*

GARY NOESNER retired from the FBI in 2003 following a thirty-year career as an investigator, instructor, and negotiator. An FBI hostage negotiator for twenty-three years of his career, he spent ten years as the bureau's Chief Negotiator. Following his retirement from the FBI he became a Senior Vice President with Control Risks, an international risk consultancy. Noesner has appeared on numerous television documentaries produced by A&E, the History Channel, Discovery, TLC, and National Geographic. He is the founder of the National Council of Negotiation Associations, which represents about eighteen organizations and thousands of law enforcement negotiators nationwide.

Refreshments will be served Please RSVP to ccps@american.edu or 202-885-3491