|  |  |  |  |  |  |  |  | Bu!na\|OS Heןqoud ongnseax | Executive Skills Module: Language of Statistics | Acquistion Management |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ECQ 1. Leading Change |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Creativity \& Innovation | X |  |  |  |  |  | X | X |  |  |  |  |  | X |  | X |
| External Awareness | X | X | X |  | X |  | X | X |  | X | X | X |  | X | X | X |
| Flexibility | X |  |  |  |  |  | X | X |  |  | X |  |  | X |  | X |
| Resilience | X |  |  |  |  |  | X | X |  |  | X |  |  | X | X | X |
| Strategic Thinking | X | X |  |  | X | X | X | X |  |  | X | X |  | X |  | X |
| Vision | X |  |  |  |  |  | X | X |  |  | X |  |  | X |  | X |
| ECQ 2. Leading People |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Conflict Management | X |  | X |  |  |  | X | X |  |  | X |  | X | X | X | X |
| Leveraging Diversity | X |  | X |  |  |  | X | X |  |  |  |  | X |  |  | X |
| Developing Others | X |  |  |  |  |  | X | X |  |  |  |  | x | X |  | X |
| Team Building | X |  |  |  |  |  | X |  |  |  |  |  | X | X |  | X |
| ECQ 3. Results Driven |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accountability | X |  |  |  | X |  | X | X |  |  | X | X | X |  | X | X |
| Customer Service |  |  |  |  |  |  | X | X |  |  | X |  | X | X |  | X |
| Decisiveness | X |  |  |  |  |  | X | X |  | X | X |  | X | X |  | X |
| Entrepreneurship | X |  |  |  |  |  |  | X |  | X | X |  |  | X |  | X |
| Problem Solving | X |  | X | X | X | X | X | X |  | X | X | X | x | X | X | X |
| Technical Credibility | X |  | X | X | X |  |  | X |  | X | X | X | x | X |  | X |
| ECQ 4. Business Acumen |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial Management |  |  |  | X | X |  |  |  | X | X | X | X |  |  |  | X |
| Human Capital Management | X |  |  |  |  |  | X | X |  |  |  |  | X |  |  | X |
| Technology Management |  |  |  | X | X | X |  |  | X | X |  | X |  |  |  | X |
| ECQ 5. Building Coalitions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Partnering | X |  |  |  | X | X | X | X |  |  | X |  | X | X |  | X |
| Political Savvy | X |  |  |  | X |  | X | X |  |  | X |  |  | X | X | X |
| Influencing/Negotiating | X | X |  |  | X |  | X | X |  | X | X |  | X | X | X | X |

